

The London 2012 Business Network

Opportunities from London 2012

BULLETIN #42 – 31 August 2010

Opportunity



Opportunity Title Resource request for Acer Olympic desktop and server support services

Buying Organisation Acer UK

Website www.acer.com

Opportunity Method Contract Opportunity

Opportunity Type London 2012 supply chain (private sector)

Nature of Opportunity Services

Estimated contract value (GBP) L: above GBP 5m

About the Opportunity:

Acer as part of their services partnership with The London Organising Committee of the Olympic Games and Paralympic Games Ltd (LOCOG) invites expressions of interest for the provision of a resource services contract.

Description Acer will be providing Services on the Acer desktops, portables, servers and monitors, ("Products"), for the 2012 London Summer Olympics. It is Acer's obligation to ensure that the Acer Products are deployed and successfully supported during the 18 months prior to the Olympics and throughout the Olympic Games. Acer will require the Supplier to be responsible for the service and labour resources (200-400) during this time on an as needed basis.

Competitors of ACER Corp, manufacturers of PC equipment and service providers whose parent or partner corporation(s) fall within the category of 'competitor' are excluded from this process due to conflicts with Acers partnership with the IOC.

About the buyer's selection process:

Acer propose to undertake the following process;

Short list suppliers based on the answers given in this CompeteFor listing – 15th September

Invite short listed suppliers to complete and return the Acer Non Disclosure Agreement (NDA) – Oct 1 2010

On receipt of NDA – issue specifications for subscription and estimated support and consultancy requirements – Oct 8 2010

Candidate Conference - Oct 13 2010

RFP Response Deadline - Oct 22 2010

Shortlist Candidate Announcement - Nov 5 2010

Interviews - Nov 22-26 2010

Deadline for RFP revisions - Nov 26 2010

Those bidders that are short listed will be required to sign and return an ACER NDA in order to continue in the process. We therefore kindly advise bidders to diarise for this, should they be successful at this stage.

The supplier statement requested in this CompeteFor offer is part of the overall opportunity scoring and will be subjectively scored to the requirements of Acer in this opportunity.

About the buyer:

Since its founding in 1976, Acer has achieved the goal of breaking the barriers between people and technology. Globally, Acer ranks No. 2 for total PCs and notebooks. A profitable and sustainable Channel Business Model is instrumental to the company's continuing growth, while its multi-brand approach effectively integrates Acer, Gateway, Packard Bell, and eMachines brands in worldwide markets. Acer strives to design environmentally friendly products and establish a green supply chain through collaboration with suppliers. Acer is proud to be a Worldwide Partner of the Olympic Movement in staging the Vancouver 2010 Olympic Winter and London 2012 Olympic Games. The Acer Group employs 7,000 people worldwide. Estimated revenue for 2009 is US\$17.9 billion.

Over 30 years of making history in the fast-paced IT industry shows that Acer has walked in the right direction. Its far-reaching strategy of focusing on R&D and marketing development laid the foundations and created a company ready to embrace the challenges of the future.

Delivery point Greater London, Cardiff, Newcastle upon Tyne, Glasgow, Weymouth and Portland, Manchester, Coventry

Details of specialist staff required (if any) Desktop technicians, Server support specialists

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 2. Computer consultants
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CompeteFor
response deadline 09/09/2010 15:00

Estimated tender
close date 03/12/2010

Estimated
contract award date 10/12/2010

Estimated
contract start date 01/03/2011