



**STARTUP**  
**BRITAIN**

**STARTUP 2012:**  
**THE ENTERPRISE**  
**CALENDAR**

**INSPIRING INITIATIVES**  
**ENTERPRISING EVENTS**

**STARTUP**  
**BRITAIN**

# ABOUT STARTUP BRITAIN

## By Entrepreneurs For Entrepreneurs

StartUp Britain was launched in March 2011 to celebrate, inspire and accelerate enterprise in the UK. It is a campaign by entrepreneurs for entrepreneurs and has the full backing of the Prime Minister, the Chancellor and HM Government.

StartUp Britain aims to draw together a wide range of practical resources to help people start and grow their own business – from advice on marketing and practical help with legal issues, to discounts on the materials needed to start a business. All advice, offers and discounts are found on StartUp Britain's website, [www.startupbritain.org](http://www.startupbritain.org), a one-stop-shop that aims to inspire, encourage and help anyone thinking about starting or growing a business.

Initiatives so far include StartUp Local, a new idea to be launched in 2012, which will enable enthusiastic and experienced volunteers across the country to become StartUp Local Champions. Their job will be to shine a spotlight on the events, resources and activities that benefit start-ups and growing businesses in their area.

Since the StartUp Britain campaign was launched it has engaged with over 160,000 people, who are now one step closer to either starting or growing their business. The campaign team is constantly working to create and develop new initiatives and activities.

Due to the success of the first StartUp Britain bus tour and the growing demand in graduates wanting to start their own businesses, there are plans to take the bus around the country's universities and further education colleges in 2012. StartUp Britain will also continue to host industry weeks that include seminars, keynotes and workshops around particular topics - this year the focus will be on marketing, technology and finance.

**Want to find out more? Visit [www.startupbritain.org](http://www.startupbritain.org) or email [info@startupbritain.org](mailto:info@startupbritain.org)**

**"We put out a call to business to rise up and help us drive the recovery and StartUp Britain is part of the answer to that call."**

**The Prime Minister, Rt Hon David Cameron MP**



# INTRODUCTION

## StartUp 2012: The Enterprise Calendar by Rachel Bridge

I am delighted to present StartUp 2012: The Enterprise Calendar, a brilliantly useful tool to enable entrepreneurs to find help and inspiration anywhere in the country at the click of a mouse.

There are hundreds of fantastic events for entrepreneurs going on around the UK every week, from national campaigns to local initiatives, from festivals to workshops, but up to now it has been really hard to keep track of what's going on where, and when.

Not anymore. The StartUp 2012 Enterprise Calendar provides a comprehensive listing of events taking place during 2012 for entrepreneurs and small business owners, many of them free, most of them open to everyone. Events range from the very small to the very large, and to get you started we have listed nearly 300 of these on the following pages. You will also find a list of some of the highlights of 2012 as well as a directory of the key websites every entrepreneur might need.



And this booklet is just a small foretaste of what's in store online – the web-based version of the calendar is totally interactive, allowing you to search for events by date and by region. You can also upload more events onto the calendar as they are announced, giving you a complete – and completely free – year-round calendar of events. You'll find it on the new StartUp Britain website, [www.startupbritain.org](http://www.startupbritain.org)

The launch of StartUp 2012: The Enterprise Calendar comes at an incredibly exciting time for enterprise in the UK. Last year saw a record number of start-ups, with 470,000 new ventures being established, and this year the numbers are expected to be even higher. With so much activity, enthusiasm and sheer excitement about entrepreneurship and the potential it holds to take the UK forward, it is perhaps hardly surprising that 2012 has already been dubbed "the year of the start-up."

The StartUp 2012 Enterprise Calendar shows for the first time just how much support is out there for entrepreneurs to help and guide them every step of the way. It is an immensely practical guide to finding advice, encouragement and inspiration in every corner of the UK.

The message is clear - if you have ever dreamed about starting your own business then there is no better time to do it than in 2012. So, what are you waiting for?

*Rachel Bridge is the former Enterprise Editor of The Sunday Times and author of four books about entrepreneurs. She is currently writing her fifth, **How to start a business without any money**, which will be published in August.*



"I wish the StartUp calendar had been around when I was starting up a business. It is a really useful, practical tool and will be invaluable in helping people find the support and inspiration they need over the coming year"

**Peter Jones CBE, Dragons' Den Entrepreneur & Founder, Peter Jones Enterprise Academy**

# 2012: THE YEAR OF ENTERPRISE

## StartUp Britain co-founders give their view on the year ahead

So let's take a closer look at what kind of events are going to be taking place around the UK in 2012. Remember, all the events listed in the calendar are specifically designed for and aimed at entrepreneurial start-ups and growing businesses in this country.

And the wonderful thing is that with so much going on, you can choose the type of event that suits you best. Small networking events? Check. We have lots of them, such as the networking evening being organised by the After Hours Club in Tonbridge in June. Thought provoking conferences? They are here too - you might want to check out the Social Enterprise Exchange being held in Glasgow in March. Big lively festivals? All here, such as the Discuss and Do Festival taking place in Somerset in February. Each entry will tell you where and when the event is taking place, where to go for further information - and the StartUp Britain website has even more information.

Some of the events on offer are annual events that you may be discovering for the first time, such as MADE: The Entrepreneur Festival which takes place every year in September in Sheffield. Others, such as the Web Fuelled Business Initiative, are new for 2012.

All events are designed to do three things - to celebrate, to inspire, and to accelerate; the three central tenets of the StartUp Britain campaign. If you are keen to be part of the entrepreneurial buzz currently sweeping the country then you have come to the right place.



**Oli Barrett**, founder of the Co-Sponsorship Agency said: "I'm a huge believer in the power of face-to-face conversations. That's why it's great to be showcasing some of the best events that Britain has to offer. I hope that 2012 is going to be a year for bringing very different groups of people together. Big business with small, older people with younger and British businesses with potential partners from around the world."



**Michael Hayman**, founder of Seven Hills said: "2012 is the year for going for it in business. There is a fantastic showcase of talent on display across the length and breadth of Britain. It seems to me that in this Olympic year it is not only a time to spotlight sporting achievements but also to celebrate Britain's can-do business culture. With the wealth of mentoring, advice and support on offer across the UK, the time is now for people to go for it."



**Jamie Murray Wells**, founder of Glasses Direct, said: "Britain needs more entrepreneurs to step up to the challenge in 2012. If you've ever thought of a business idea and said 'someone must do that', maybe now is the time that someone should become you."



**Emma Jones, founder of Enterprise Nation, said:**  
**"What a year it's going to be for enterprise and self-employment. More people will start a business and they will grow by partnering and going global faster than ever before. There's never been a better time to become your own boss on a budget, and to embrace support and technology to help you grow. Small business will retain its role of being the bright spot of the UK economy."**

The events in this calendar are being supported and organised by a wide range of bodies, from private enterprise to government, from entrepreneur organisations to local councils. Everyone has got involved and now you can too.

One thing you will quickly notice, both here and on the StartUp Britain website, is just how many regional and local events there are planned for this year, from the Dark Side of the Moon export workshop being held in Northern Ireland in May to the courses being run by Enterprising Acorns in Suffolk in November. Thought you were the only one in your area who dreamt of becoming a successful entrepreneur? Well think again, because inspiration and support - and like-minded fellow entrepreneurs - could be a lot closer than you think.

Study after study shows that start-up businesses with access to advice and support perform much better than those without. So do both you and your business a favour and get along to an event near you. You might be surprised.

If nothing else, StartUp 2012: The Enterprise Calendar will show you that you are not alone. As an entrepreneur starting a business in 2012, you have an amazing opportunity to make the internet work for you and take you to places where you might otherwise not have gone. It starts with this calendar.



**Duncan Cheadle, founder of The Supper Club said:** *"I am delighted to see that in these challenging times enterprise is becoming ever more visible as a positive force for the future of Britain. I think this year we shall see more evidence still of entrepreneurs bringing innovative solutions to bear. I really believe that entrepreneurs and larger business can partner to great social and commercial effect."*



**Rajeeb Dey, founder of Enternships.com said:** *"we are all too aware of the bleak situation in terms of youth unemployment which has exceeded the 1 million threshold. The jobs and growth will come from entrepreneurs and thus it's essential that young people look at entrepreneurship as a viable and rewarding career path and that in the midst of the bleak employment market entrepreneurship provides hope and opportunity. Young people have the ability to not only take a job but to make a job; let's make 2012 the year of the entrepreneur."*



**Lara Morgan, founder of Company Shortcuts said:** *"I think that 2012 is going to be the year of innovation and empowerment as companies seek to maximise their potential and begin to look towards growth once more."*

# 2012: HIGHLIGHTS

2012 promises to be packed full of exciting enterprise events and initiatives. Here are some of the highlights.



### Global Entrepreneurship Congress, 9-16 March

In March, Liverpool and the Global Entrepreneurship Congress will provide a festival for business where the potential and passion of people will be celebrated, inspired and accelerated. It is a festival for entrepreneurs, a celebration of enterprise, an inspiration for those with the 'can-do' spirit to turn dreams into an ambitious reality. The event is hosted by Global Entrepreneurship Week, the Kauffman Foundation and Liverpool Vision. Confirmed speakers include Sir Richard Branson, Martha Lane Fox, Sir Terry Leahy and Lord Heseltine.

Venue: *Arena and Convention Centre, Liverpool*  
 Details: [www.gec2012.com](http://www.gec2012.com)



### Intuit Financial Fitness Programme

One thousand small businesses across the UK are set to get financially fitter in 2012 thanks to Intuit's Financial Fitness programme, a new government-supported scheme of training workshops. The programme has been inspired by research from the Office of National Statistics showing that one in three businesses do not make it past their third birthday. The financial fitness workshops, which will be delivered in conjunction with BCSG, will cover the basics of good record keeping, how to track and improve cash flow, and how to save time on everyday tasks such as invoicing, expenses and calculating and reporting VAT.

Venue: *nationwide*  
 Details: [www.quickbooks.co.uk/financialfitness](http://www.quickbooks.co.uk/financialfitness)



### Ernst & Young Entrepreneur of the Year Awards, 2 March (Closes for entries); 8 October (Ceremony)

For over two decades, the Ernst & Young Entrepreneur of the Year programme has celebrated entrepreneurship. They have got to know, and helped, some of the most gifted entrepreneurs across the globe. The programme recognises the passion and drive of entrepreneurial leaders who are innovative and dare to be different. If you think you have what it takes and you wish to join an international network with events and activities to help accelerate your business then get in touch.

Venue: *online & TBC*  
 Details: [www.eoy.co.uk](http://www.eoy.co.uk)



### StartUp Local

In response to demand, StartUp Britain will be launching StartUp Local in 2012, a new initiative that will enable enthusiastic and experienced volunteers across the nation to register as a StartUp Local Champion. These champions will shine a spotlight on the events, resources and activities that benefit start-ups and growing businesses in their area, and will have the opportunity to make a real and tangible difference to their local community. Feedback from our four beta champions has been really positive and has shown that the role is both rewarding and effective. We cannot wait to recruit hundreds more over the next couple of years.

Venue: *nationwide*  
 Details: [www.startupbritain.org](http://www.startupbritain.org)



### Global Entrepreneurship Week, 12-18 November

Global Entrepreneurship Week is a week-long celebration of what it means to be an entrepreneur. The packed programme encompasses hundreds of events across the country, which are all aimed at enabling people of all ages to create new ventures and seize new opportunities. Events include enterprise challenges and competitions taking place in schools, talks by successful entrepreneurs, conferences, workshops and seminars.

Venue: *nationwide*  
 Details: [www.gew.org.uk](http://www.gew.org.uk)

# Fresh business thinking LIVE!

## Conference & Exhibition

### Fresh Business Thinking LIVE!

Fresh Business Thinking LIVE! is the annual event for entrepreneurs and decision makers looking to grow and improve their businesses. It brings together more than 40 expert speakers, 2,000 business decision makers and over 60 exhibitors in one place on one day – a great day for learning, networking and reaching new customers.

Venue: *TBC*  
 Details: [www.freshbusinessthinkinglive.com/](http://www.freshbusinessthinkinglive.com/)



**Youth Enterprise Live, 12-13 October**

Youth Enterprise Live is the first enterprise exhibition aimed purely at young people in the UK. It will provide 15-30 year olds with a chance to gain inspiration for their prospects in future employment and starting their own business. The event, which is sponsored by AXA in association with Enterprise Lab, will focus on enterprise, employability and education to help young people define and determine a more productive and resolute future.

Venue: Earls Court, London  
 Details: [www.youthenterprise-live.co.uk](http://www.youthenterprise-live.co.uk)



**MADE: The Entrepreneur Festival, 19-21 September**

Whether you're a start-up, a high growth business or a well-established business looking for inspiration and ideas, the MADE Festival is for you. At the UK's premier business festival for entrepreneurs and business growth you will be rubbing shoulders with like-minded entrepreneurs and small business owners, government ministers, leading journalists and broadcasters. It's the perfect place to network, learn from experts, and have a great time too.

Venue: City Hall, Sheffield  
 Details: [www.madefestival.com](http://www.madefestival.com)



**Business 2012, 18-20 March**

Business 2012 is a free event where entrepreneurs and business owners can get significant and effective help and support to sustain, develop or grow their business. Featuring talks by top business leaders, expert help and advice from 200 exhibitors, and offering more than 400 workshops and seminars, it aims to help you take your business to the next level in 2012. The exhibition area will be divided into three areas - for start-ups, SMEs and mid-market companies - to give you access to the help you require during your visit.

Venue: The O2, London  
 Details: [www.business2012.com](http://www.business2012.com)



**Gazelle**

Gazelle is a new initiative launched last year from Generator Enterprises Ltd, an organisation created by five leading Further Education college principals that aims to build a recognisable cluster of entrepreneurial colleges within the next five years. A cornerstone of the initiative is the formation of Gazelle Entrepreneurs - a group of leading entrepreneurs prepared to bring their experience of growing successful businesses into the heart of the FE sector. The group will work with the leaders, teachers and students of colleges to better connect education with entrepreneurship and ultimately to foster a new generation of entrepreneurs.

Venue: nationwide  
 Details: [www.thegazellegroup.com](http://www.thegazellegroup.com)



**Business Startup Show 2012, 17-18 May**

The Business Startup show is a free event aimed at anyone thinking about starting or expanding a business. It will feature over 250 seminars, 300 exhibitors, advice, opportunities, and much more.

Venue: Excel London  
 Details: [www.bstartup.com](http://www.bstartup.com)

# 2012: HIGHLIGHTS



## Web Fuelled Business Initiative, January – March 2012

The Department for Business, Innovation and Skills and Yell are teaming up with School for Startups founder and founding Dragons' Den panellist Doug Richard to teach web exploitation skills to 3,500 small and medium sized businesses across the UK. The Web Fuelled Business initiative will show small firms how to make the most of the internet for their business. This is not just about selling online, it includes aspects such as driving marketing through social media, increasing website exposure through search engine optimisation and procuring and enhancing supply chains through business-to-business websites. More effective web use can help boost productivity and growth potential and assist in creating and safeguarding jobs. The three-month pilot programme will include 12 full-day boot camps, web-broadcasts and support for the businesses as they apply the skills they have learnt to their ventures.

Venue: nationwide

Details: [www.webfuelledbusiness.com](http://www.webfuelledbusiness.com)



## BusinessZone.co.uk presents The Pitch 2012 in association with Yell

The Pitch, Britain's biggest small business competition, celebrates its fifth birthday in 2012 and this year, the event will be bigger and better than ever before! Entrepreneurs from England, Wales, Scotland and Northern Ireland will be given the chance to pitch and be named their country's best small business owner during a major entrepreneurial event, while hundreds more will be able to watch the pitchers in action, ask questions and get advice from some of Britain's most successful entrepreneurs. The Pitch 2012 will culminate in a grand final on 16 November when the winning contestants plus a wildcard chosen by the public will pitch on the dance floor at one of London's biggest nightclubs.

Venue: nationwide

Details: [www.thepitchuk.com](http://www.thepitchuk.com)



## StartUp Saturday

Emma Jones, Enterprise Nation founder, small business expert and author, will deliver fun and friendly classes which will run from 10am to 3pm. Over the course of the day, you'll learn all you need to know about starting a business and meet others embarking on the same path. You'll also get coffee and cakes and a free StartUp Kit (valued at £25, with more than £400 of offers inside). Enterprise Nation will also be profiling some of the participants on its website and following their start-up journey.

Venue: The O2 Centre, 229 Tottenham Court Road, London

Details: [www.enterprisenation.com/events/startup-saturday-2012](http://www.enterprisenation.com/events/startup-saturday-2012)



## Mentorsme and Get Mentoring

If you are looking for a mentor to help make your business a success, you can find one at Mentorsme.co.uk, the mentoring portal, operated by the British Bankers Association, which provides a single point of access to mentoring provision in the UK. This will include the 15,000 volunteer SME mentors trained through Get Mentoring.

Venue: online

Details: [www.mentorsme.co.uk](http://www.mentorsme.co.uk) [www.getmentoring.org](http://www.getmentoring.org)



## NACUE 3rd National Student Enterprise Conference, 18-19 February

With this year's theme Ctrl Alt Disrupt!, NACUE are declaring 2012 the year of disruptive business and innovation. In 2010 NACUE said no to 'Business As Usual'. In 2011 they 'Re-Shaped Britain'. In 2012 they're calling for all-out disruption! They've teamed up with Aston University in Birmingham to present you with a weekend of ideas, creativity and change. Join over 300 students, meet some of the UK's biggest entrepreneurs and get what you need to launch into disruptive entrepreneurship. Follow #nsec2012 for more updates on Twitter.

Venue: Aston University, Birmingham

Details: [www.nsec2012.eventbrite.com](http://www.nsec2012.eventbrite.com)



#### **Real Business: The Entrepreneurs' Summit, 10 May**

Hosted by Real Business in association with Investec and supported by the CBI, the Entrepreneurs' Summit is the biggest single day dedicated to high-growth companies and business owners.

*Venue: The Lancaster Hotel, London  
Details: [www.realbusiness.co.uk](http://www.realbusiness.co.uk)*



#### **Entrepreneurs 2012, October**

Entrepreneurs 2012 is a free three-day event for everyone who wants to be an entrepreneur or develop an entrepreneurial mind-set. It will help people get into work, whether it's starting a business of their own or working for a company who is looking to employ people with an entrepreneurial spirit. The aim is to provide a platform where international business leaders, speakers, companies and organisations can inspire, stimulate and motivate entrepreneurial people in the UK.

*Venue: The O2, London  
Details: [www.entrepreneurs2012.co.uk](http://www.entrepreneurs2012.co.uk)*



#### **Business Coaching for Growth**

This new initiative is designed to accelerate business growth. BCG will provide structured and tailored coaching and support to small businesses with high growth potential so that they can achieve transformational growth. This coaching will address the key challenges and barriers that individual businesses face (for example raising finance and commercialising innovation). It will also be a highly connected service that fast-tracks businesses to other relevant forms of support and valued networks.

*Venue: nationwide  
Details: [www.bis.gov.uk/policies/economic-development/ltps/lep-toolbox/helping-smes/coaching](http://www.bis.gov.uk/policies/economic-development/ltps/lep-toolbox/helping-smes/coaching)*



#### **Shell LiveWIRE, Grand Ideas Awards**

Shell LiveWIRE, a Social Investment programme active in over 20 countries with 178,000 registered users, will host an event in a different city every month to celebrate its 30th birthday. As well as showcasing its monthly £1000 'Grand Ideas Awards', these events will provide Shell LiveWIRE's members with an excellent opportunity for them to build and strengthen the networks they will need to succeed in business.

*Venue: events will take place in London, Newcastle, Cardiff, Glasgow, York, Southampton, Cambridge and Birmingham.  
Details: [www.shell-livewire.org](http://www.shell-livewire.org)*



#### **Digital Shoreditch, 21 May – 2 June**

Digital Shoreditch is a festival celebrating the outstanding creative, technical and entrepreneurial talent of East London and Tech City. Now in its second year, the aim is to facilitate an enormous spectrum of individuals and companies to connect and exchange ideas, generate greater openness within the digital space and help innovators from all walks of life to contribute to a flourishing creative society.

*Venue: East London  
Details: [www.digitalsshoreditch.com](http://www.digitalsshoreditch.com)*

# STARTUP GAMES

**In 2012, all eyes will be turned to London, but it's not just the country's Olympians that are being given their time in the spotlight.**

The Prime Minister has announced that the starting gun is also to be fired for the world's most exceptional start-ups.

He is inviting outstanding young businesses from around the globe to converge at the StartUp Games, a unique event to be held in London's Tech City during the 2012 Paralympics.

"We are inviting up to 300 of the world's most exciting new businesses to take part in the StartUp Games," said the Prime Minister, "and experience for themselves some of the fantastic facilities of the Queen Elizabeth Olympic Park and the innovative culture of Tech City, while competing to be recognised amongst the world's very best start-ups."

The StartUp Games will provide an opportunity for the best entrepreneurs from the UK and around the world to present their business to an international panel of judges and investors, and compete to be recognised as the start-ups with the highest potential in the world.

Participants and winners will also get the chance to visit the Queen Elizabeth Olympic Park in East London as part of the event.

"The StartUp Games further our ambition for the Park to be a catalyst for innovation," says Andrew Altman, CEO of the Olympic Park Legacy Company. "We are delighted to be able to support the StartUp Games

and welcome the opportunity to encourage such an important group of entrepreneurs, from the UK and abroad."

The StartUp Games are the result of a partnership between the Olympic Park Legacy Company and Tech City Investment Organisation, with the close support of StartUp Britain.

"Hosting the StartUp Games is a unique opportunity to bring together some of the world's highest calibre entrepreneurs to inspire and learn from each other," said Michael Hayman, co-founder of StartUp Britain and of Seven Hills.

"In the current economic climate, training and talent development are as important as ever, and we are proud to be supporting this event to help bring together young businesses and inspiring business leaders."

Applications open in March 2012 and the competition will take place in Tech City, Europe's fastest growing tech and digital cluster. The finals will be held at a location overlooking the park during the Paralympics.

Eric Van Der Kleij, CEO of the Tech City Investment Organisation, said: "2012 is an exciting year for the UK, and the world's attention will be focused on London and the Olympic Games. The StartUp Games allow us to showcase the very best of Tech City and the fantastic facilities of the Queen Elizabeth Olympic Park to some of the world's very best start-ups, while inspiring and encouraging our own start-ups to excel."





# THE ENTERPRISE CALENDAR 2012

Introduction by Mark Prisk MP  
Minister for Business and Enterprise

Small and medium sized enterprises (SMEs) are at the very heart of the Government's economic plan as we strive to make the UK the best place in the world to start and grow a business. This will help us achieve balanced and sustainable economic recovery now, and prosperity in the future.

Having started my own business at the bottom of the recession in the 1990's, I understand the challenges that business owners face. I know that what they really crave is a stable, long-term framework that gives them the confidence and ability to plan, invest and grow.

The UK is a great place to do business and this new calendar provides evidence of the depth of enterprise in this country. It highlights the vast amount of initiatives and activities that are available to entrepreneurs of all ages to gain inspiration and get into business.

2012 is a year of enterprise where we want people to take the opportunity to realise their business ambitions and go for it. With the Government's help, now is the time for business owners to seize this opportunity and drive our economy forward.

## JANUARY:

**26 January, 14:00 – 18:00**

**Marketing Masterclass for Small Businesses**

Organiser: British Library Business & IP Centre  
Venue: British Library Business & IP Centre, London  
[www.bl.uk/bipc/workevents/masterclass.html](http://www.bl.uk/bipc/workevents/masterclass.html)

**26 January, 09:30 – 13:00**

**Take Your Business to the Next Profit Level in 2012**

Organiser: Business Doctors  
Venue: Freemason's Hall, 60 Great Queen Street, London  
[www.businessdoctors.co.uk/homecounties/seminars/26th-january-2012.phuse](http://www.businessdoctors.co.uk/homecounties/seminars/26th-january-2012.phuse)

**26 January, 08:00 – 12:15**

**Business Seminar Day**

Organiser: Business Doctors  
Venue: Holiday Inn Runcorn, Wood Lane, Beechwood Runcorn  
[www.businessdoctors-merseyside.co.uk/seminars/26th-january-2012.phuse](http://www.businessdoctors-merseyside.co.uk/seminars/26th-january-2012.phuse)

**26 January**

**LEO Enterprise Clubs**

Organiser: LEO  
Venue: Mansfield Old Town Hall, Town Centre, Mansfield  
[www.leobusiness.org/leo\\_enterprise\\_clubs.aspx?id=7&hid=7](http://www.leobusiness.org/leo_enterprise_clubs.aspx?id=7&hid=7)

**26 January**

**Ernst & Young Accelerate programme launch**

Organiser: Ernst & Young  
Venue: Ernst & Young Head Offices  
[www.ey.com](http://www.ey.com)

**26 January**

**Kick Start your Startup with Rachel Bridge**

Organiser: Central  
Venue: Central, 11-13 Bayley Street, London  
[www.rachelbridge.eventbrite.com/](http://www.rachelbridge.eventbrite.com/)

**26 January, 19:45**

**Dragons' Den winner, MyDish.co.uk: Creating an Online Business: Lessons Learnt and the Impact of Dragon's Den**

Organiser: LarConsultancy  
Venue: Kol Chai Business Club, London  
[www.larconsultancy.co.uk/networking.html](http://www.larconsultancy.co.uk/networking.html)

**26 January, 09:00 – 14:30**

**Let's Talk Starting in Business**

Organiser: Wenta  
Venue: The Business Centre, Luton, LU2 0SX  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

**26 January, 18:30 – 21:00**

**Entrepreneurship Seminar**

Organiser: Cass Business School  
Venue: 106 Bunhill Row, London  
[www.cass.city.ac.uk/pages/mba-leadership-series](http://www.cass.city.ac.uk/pages/mba-leadership-series)

**30 January, 17:30 – 19:00**

**Raise Your Game: Tom Slater 'Life of an Entrepreneur'**

Organiser: Antenna  
Venue: Antenna, Creative Business Centre, Nottingham  
[www.antenna.uk.com/news/](http://www.antenna.uk.com/news/)

**31 January, 18:30 onwards**

**Business Books & Beers**

Organiser: Clerkenwell Workshops  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community](http://www.club.workspacegroup.co.uk/community)

**31 January, 09:30 – 18:30**

**Seedcamp**

Organiser: Seedcamp  
Venue: London  
[www.seedcamp.com/events/mini-seedcamp-london-january-2012](http://www.seedcamp.com/events/mini-seedcamp-london-january-2012)

**31 January, 09:30 – 16:30**

**Book Keeping and Financial Control Masterclass: Menta Bury St Edmunds**

Organiser: MENTA, The Suffolk Enterprise Agency  
Venue: 5 Eastern Way, Bury St Edmunds  
[www.eventbrite.co.uk/event/2660859703?ref=ecal&ebtv=C](http://www.eventbrite.co.uk/event/2660859703?ref=ecal&ebtv=C)

**31 January, 09:00 – 17:30**

**Eco-innovation Brighton**

Organiser: The Centre for Sustainable Design  
Venue: Brighton Friends' Meeting House, Ship Street, Brighton  
[www.cfsd.org.uk/sids/suscin-events/eco-innovation-brighton.html](http://www.cfsd.org.uk/sids/suscin-events/eco-innovation-brighton.html)



31 January

**Rise To: The Enterprise Challenge - DEADLINE**

Organiser: Rise To  
Venue: Nationwide  
[www.riseto.co.uk/](http://www.riseto.co.uk/)

31 January, 09:30 – 13:15

**Building Your Brand**

Organiser: Fashion Angel  
Venue: Rivington Place, Rivington Street, London  
[buildingafashionbrand.eventbrite.co.uk/](http://buildingafashionbrand.eventbrite.co.uk/)

31 January, 09:00 – 16:00

**AOC Annual Teaching and Learning Conference 2012**

Organiser: Association of Colleges  
Venue: Paddington, London  
[www.aoc.co.uk/en/aoc-create/aoc-createevents/events\\_calendar.cfm/id/970321AC-2B83-4B7F-B741B41FFD6E1169/page/1](http://www.aoc.co.uk/en/aoc-create/aoc-createevents/events_calendar.cfm/id/970321AC-2B83-4B7F-B741B41FFD6E1169/page/1)

31 January, 09:00

**Why Tech? Why London? Why Now?**

Organiser: London & Partners  
Venue: Online webinar  
[www.competeforlondon.co.uk/index.php?option=com\\_content&ask=view&id=849&Itemid=6](http://www.competeforlondon.co.uk/index.php?option=com_content&ask=view&id=849&Itemid=6)

31 January, 13:30 – 16:30

**How To Turn Your Website Into a Customer Magnet: Hull**

Organiser: Business Leader Events Limited  
Venue: The Octagon, Hull  
[www.events.businesslink.gov.uk/events/how-to-turn-your-website-into-a-customer-magnet](http://www.events.businesslink.gov.uk/events/how-to-turn-your-website-into-a-customer-magnet)

## TOP 5 FOR GROWING YOUR BUSINESS

7 February

**Sustaining High Growth Through 2012**

Organiser: High Growth Events  
Venue: PFK, Clinton House, Nottingham  
[www.high-growth.co.uk/news/events](http://www.high-growth.co.uk/news/events)

23 Feb

**Prepare to Grow!**

Organiser: New Directions Partnerships UK Ltd.  
Venue: West Ham United Football Club, London  
[www.events.businesslink.gov.uk/events/prepare-to-grow](http://www.events.businesslink.gov.uk/events/prepare-to-grow)

16-17 March

**Growing Your Own Business Showcase and Conference**

Organiser: SME Events  
Venue: Olympia, London  
[www.sme-events.com/visiting/london/about-the-exhibition/44/391](http://www.sme-events.com/visiting/london/about-the-exhibition/44/391)

28 March, 09:30 – 16:00

**Grow 2012**

Organiser: Outperform  
Venue: Venue Cymru, The Promenade, Llandudno  
[www.outperformservices.co.uk/www.outperformtrainingandcoaching.co.uk/info.php?p=6](http://www.outperformservices.co.uk/www.outperformtrainingandcoaching.co.uk/info.php?p=6)

14 June

**Business Doctors' top ten**

Organiser: Business Doctors  
Venue: Mid Yorkshire Chamber of Commerce, The Stable Block, Brewery Drive, Lockwood, Huddersfield  
[www.businessdoctors-yorkshirewest.co.uk/seminars/14th-june-2012.phuse](http://www.businessdoctors-yorkshirewest.co.uk/seminars/14th-june-2012.phuse)

## FEBRUARY

1 February, 09:24 – 13:00

**Essential Business Finance**

Organiser: British Library Business & IP Centre  
Venue: British Library Business & IP Centre, London  
[www.bl.uk/bipc/workevents/essentialfinance.html](http://www.bl.uk/bipc/workevents/essentialfinance.html)

1 February, 18:15 – 21:00

**PSYBT Elevator Networking Event**

Organiser: The Prince's Scottish Youth Business Trust  
Venue: Sloans Pub, 62 Argyll Arcade, Glasgow  
[www.psybt.org.uk/news/all](http://www.psybt.org.uk/news/all)

2 February, 09:30 – 15:30

**Start It!**

Organiser: HBV Enterprise  
Venue: HBV Enterprise Centre, London  
[www.hbv.org.uk/startupevents.html](http://www.hbv.org.uk/startupevents.html)

2 February, 09:00 – 14:30

**Let's Talk Starting In Business - Bedford**

Organiser: Wenta  
Venue: Wenta Bedford Venue, Bedford  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

2 February, 09:15 – 15:30

**HMRC Employer and Business Advice – Middlesex**

Organiser: HM Revenue & Customs  
Venue: Hounslow St Giles Hotel, Middlesex  
[www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-hounslow-2nd-february-2012](http://www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-hounslow-2nd-february-2012)

2 February, 08:00 – 11:00

**Women in Business Coffee Club**

Organiser: Islington Chamber of Commerce  
Venue: Camden Town Hall, London  
[www.events.businesslink.gov.uk/events/women-in-business-coffee-club](http://www.events.businesslink.gov.uk/events/women-in-business-coffee-club)

2 February, 19:00 – 00:00

**Cumbria Annual Dinner**

Organiser: The CBI  
Venue: Low Wood Bay Resort Hotel and Marina, Windermere  
[www.cbi.org.uk/events/2652735403-cumbria-annual-dinner/](http://www.cbi.org.uk/events/2652735403-cumbria-annual-dinner/)

2 February

**The Futures Network**

Organiser: The Futures Network  
Venue: Milton Keynes  
[www.thefuturesnetwork.co.uk/](http://www.thefuturesnetwork.co.uk/)

3 February, 08:30 – 18:30

**Pathway to Profit**

Organiser: Brand Camp  
Venue: Holiday Inn, Regent's Park, London  
[www.brand-camp.com/pathway-to-profit/](http://www.brand-camp.com/pathway-to-profit/)

3 February, 18:00 – 21:00

**FIG Seed Presentation Day**

Organiser: Find Invest Grow  
Venue: BBC Television Centre, Wood Lane, London  
[www.findinvestgrow.com/](http://www.findinvestgrow.com/)

3 February

**Finance for the Future Awards - DEADLINE**

Organiser: Finance for the Future  
[www.financeforthefuture.co.uk/](http://www.financeforthefuture.co.uk/)

3 February - 09:00 – 17:30

**StartUp Lounge Launch**

Organiser: Gazelle  
Venue: Norwich  
[www.thegazellegroup.com](http://www.thegazellegroup.com)

6 February, 16:00 – 19:30

**Birmingham Pitching for Management at Wragge**

Organiser: AngelNews  
Venue: Wragge & Co LLP, 55 Colmore Row, Birmingham  
[www.pitchingformanagementbirmingham3-eorg.eventbrite.co.uk/?ebtv=C](http://www.pitchingformanagementbirmingham3-eorg.eventbrite.co.uk/?ebtv=C)

**6 February, 17:30 – 19:00**

**Raise Your Game: John Buckley 'How to protect your brand – Trademarks and trade names'**

Organiser: Antenna  
Venue: Antenna, Creative Business Centre, Nottingham  
[www.antenna.uk.com/news/](http://www.antenna.uk.com/news/)

**6 February, 14:00 – 15:00**

**Outset Bristol Workshops**

Organiser: Outset Bristol  
Venue: Royal Oak House, Royal Oak Avenue, Bristol  
[www.outsetbristol.co.uk/view-event.php?eventid=423](http://www.outsetbristol.co.uk/view-event.php?eventid=423)

**7 February, 18:00 – 20:00**

**Using eBay: How to Sell Your Products Online and Make Money**

Organiser: British Library Business & IP Centre  
Venue: British Library Business & IP Centre, London  
[www.bl.uk/bipc/workevents/ebayselling.html](http://www.bl.uk/bipc/workevents/ebayselling.html)

**7 February, 09:30 – 11:00**

**Womenta: Cupcakes, Conversation and Shaa Wasmund: Kesgrave**

Organiser: MENTA – The Suffolk Enterprise Agency  
Venue: Milsoms, Kesgrave Hall, Kesgrave  
[www.eventbrite.co.uk/event/2732668485?ref=ecal&ebtv=C](http://www.eventbrite.co.uk/event/2732668485?ref=ecal&ebtv=C)

**7 February, 08:00 – 10:00**

**Sustaining High Growth Through 2012**

Organiser: High Growth Events  
Venue: PFK, Clinton House, Nottingham  
[www.high-growth.co.uk/news/events](http://www.high-growth.co.uk/news/events)

**7 February, 09:15 – 15:30**

**HMRC Employer and Business Advice – Burton-on-Trent**

Organiser: HM Revenue & Customs  
Venue: Branston Golf Club, Burton on Trent  
[www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-burton-on-trent-7th-february-2012](http://www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-burton-on-trent-7th-february-2012)

**7 February, 09:00 – 17:30**

**'Web Fuelled Business': Bootcamp with Doug Richard**

Organiser: School for Startups  
Venue: Torquay  
[www.webfuelledbusiness.com/dates-locations/](http://www.webfuelledbusiness.com/dates-locations/)

**7 February, 17:00 – 19:00**

**Antenna Amplify Start It Up Programme**

Organiser: Antenna  
Venue: Antenna, Beck St, Nottingham  
[www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/](http://www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/)

**7 February, 15:30 – 19:30**

**Business Link and NatWest Business Banking Know Your Business event**

Organiser: Natwest Business Banking  
Venue: RBS Head Office, 250 Bishopsgate, London EC2M 4AA  
[www.eventbrite.co.uk/event/2509668486](http://www.eventbrite.co.uk/event/2509668486)

**8 February, 08.30 – 10.30**

**Essential tips to maximise your potential funding options**

Venue: Mischon de Reya, Summit House, 12 Red Lion Square, London, WC1R 4QD  
Organiser: Mischon de Reya  
Email: [events@mishcon.com](mailto:events@mishcon.com)

**8 February, 08:00 – 17:30**

**2012 Venturefest Yorkshire**

Organiser: Venturefest Yorkshire  
Venue: York Racecourse, York  
[www.venturefestyorkshire.net/t/business-expo-2010.asp?modelID=&DoLogin](http://www.venturefestyorkshire.net/t/business-expo-2010.asp?modelID=&DoLogin)

**8 February, 09:15 – 15:30**

**HMRC Employer and Business Advice – Chorley**

Organiser: HM Revenue & Customs  
Venue: The Park Hall Hotel, Chorley  
[www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-chorley-8th-february-2012](http://www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-chorley-8th-february-2012)

**8 February**

**'Web Fuelled Business': Bootcamp with Doug Richard**

Organiser: School for Startups  
Venue: Torquay  
[www.webfuelledbusiness.com/dates-locations/](http://www.webfuelledbusiness.com/dates-locations/)

**8 February, 18:00 – 21:00**

**How to Make Your Business Thrive**

Organiser: Business Doctors  
Venue: Clerkenwell Workshops, 27/31 Clerkenwell Close, London  
[www.businessdoctors.co.uk/homecounties/seminars/8th-february-2012.phuse](http://www.businessdoctors.co.uk/homecounties/seminars/8th-february-2012.phuse)

**8 February, 14:00 – 16:00**

**'Starting a Business' Workshop: Finding and Keeping Customers**

Organiser: HBV Enterprise  
Venue: HBV Enterprise Centre, Hackney, London  
[www.hbv.org.uk/startupevents.html](http://www.hbv.org.uk/startupevents.html)

**9 February, 09:15 – 15:30**

**HMRC Employer and Business Advice – Banbury**

Organiser: HM Revenue & Customs  
Venue: Mercure Whately Hall Hotel, Banbury  
[www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-banbury-9-february-2012](http://www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-banbury-9-february-2012)

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## THERE'S A BUSINESS INSIDE EVERYONE



*"From the outset, Ella's Kitchen invested in truly understanding our consumer needs and fulfilling them with innovative and uncompromising products. Growth has been achieved by continued product innovation and creating a personal, trusted, exceptional brand which really resonates with families of young children."*

Paul Lindley, Ella's Kitchen

Search online for: [business in you](http://businessinyou.com)

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**9 February, 10:00 – 16:00**

**Smarter Support for Sustainable Graduate Enterprise – Teesside**

Organiser: Teesside University  
Venue: Teesside University, Vicarage Road, Darlington  
[www.enterprise.ac.uk/index.php/events/event/20-smarter-support-for-sustainable-graduate-enterprise-teesside-university](http://www.enterprise.ac.uk/index.php/events/event/20-smarter-support-for-sustainable-graduate-enterprise-teesside-university)

**9 February, 09:00 – 17:30**

**'Web Fuelled Business': Bootcamp with Doug Richard**

Organiser: School for Startups  
Venue: Kings Centre, King Street, Norwich  
[www.webfuelledbusiness.com/dates-locations/](http://www.webfuelledbusiness.com/dates-locations/)

**10 February, 09:00 – 14:30**

**Let's Talk Starting In Business – Potters Bar**

Organiser: Wenta  
Venue: The Enterprise Centre, Potters Bar  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

**13 February, 17:30 – 19:00**

**Raise Your Game: Pete Mosley 'Make Your Creativity Pay'**

Organiser: Antenna  
Venue: Antenna, Creative Business Centre, Nottingham  
[www.antenna.uk.com/news/](http://www.antenna.uk.com/news/)

**14 February, 10:00 – 12:00**

**'Starting a Business' Workshop: Managing Money and Making a Profit**

Organiser: HBV Enterprise  
Venue: HBV Enterprise Centre, Hackney, London  
[www.hbv.org.uk/startupevents.html](http://www.hbv.org.uk/startupevents.html)

**14 February, 10:00 – 17:00**

**Product Development Clinic**

Organiser: British Library Business & IP Centre  
Venue: British Library Business & IP Centre, London  
[www.bl.uk/bipc/workevents/productdevelopment.html](http://www.bl.uk/bipc/workevents/productdevelopment.html)

**14 February, 10:00 – 12:30**

**Your Life, Your Business Workshop**

Organiser: British Library Business & IP Centre  
Venue: British Library Business & IP Centre, London  
[www.bl.uk/bipc/workevents/yourbusiness.html](http://www.bl.uk/bipc/workevents/yourbusiness.html)

**15 February, 09:00 – 17:00**

**Admiral's Choice Open Day**

Organiser: Admiral's Choice Recruitment Consultants  
Venue: 359 Kenton Road, Newcastle Upon Tyne

**15 February, 18:00 – 19:45**

**Leeds Inventors Group Monthly Meeting**

Organiser: Leeds Inventors Group  
Venue: Leeds Central Library, Leeds  
[www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html](http://www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html)

**16 February, 10:30 – 17:30**

**Funding for Fast Growth**

Organiser: The Funding Game  
Venue: The QMB Innovation Centre, 42 New Road, London  
[fundingforfastgrowth16feb.eventbrite.co.uk/](http://fundingforfastgrowth16feb.eventbrite.co.uk/)

**16 February, 10:00 – 12:00**

**Manage Your Business on the web**

Organiser: British Library Business & IP Centre  
Venue: British Library Business & IP Centre, London  
[www.bl.uk/bipc/workevents/businessmanage.html](http://www.bl.uk/bipc/workevents/businessmanage.html)

**16 February, 19:15 – 21:30**

**Inspiring a More Generous World**

Organiser: Inspired Entrepreneur  
Venue: Hubwestminster, New Zealand House, London  
[www.inspired-entrepreneur.com/Events/Inspiring-a-More-Generous-World.aspx?ID=153](http://www.inspired-entrepreneur.com/Events/Inspiring-a-More-Generous-World.aspx?ID=153)

**16 February, 09:00 – 14:30**

**Let's Talk Starting In Business**

Organiser: Wenta  
Venue: The Wenta Business Centre, Wafford  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

**17 February, 09:30 – 12:30**

**SME Training Masterclass: Pricing for Profitability and Adding Value-Strategies**

Organiser: Islington Chamber of Commerce  
Venue: The Centre for Strategy and Communication, London  
[www.events.businesslink.gov.uk/events/sme-training-masterclass-pricing-for-profitability-and-adding-value-strategies](http://www.events.businesslink.gov.uk/events/sme-training-masterclass-pricing-for-profitability-and-adding-value-strategies)

**17 – 19 February**

**Launch48 London at UCL**

Organisers: UCL Enterprise with Launch48  
Venue: UCL Engineering Front Building, Torrington Place, London  
[www.london.launch48.com/](http://www.london.launch48.com/)

**18 February, 10:00 – 15:00**

**StartUp Saturday 2012**

Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

**18 – 19 February**

**NACUE's National Student Enterprise Conference**

Organiser: NACUE  
Venue: Aston University, Birmingham  
[nacue.com/2011/12/get-ready-for-the-national-student-enterprise-conference-2012/](http://nacue.com/2011/12/get-ready-for-the-national-student-enterprise-conference-2012/)

**18 – 19 February**

**National Varsity Pitch Competition 2012**

Organiser: NACUE  
[www.wix.com/vlennox/nvpc#!competition](http://www.wix.com/vlennox/nvpc#!competition)

**18 – 19 February**

**Sparks@LSE '12**

Organiser: LSEsu Entrepreneurs  
Venue: LSE and Knights Templar, London  
[www.2012.sparkslse.com/index.php](http://www.2012.sparkslse.com/index.php)

**20 February – 16 March (Final on 16 March)**

**Risk It Enterprise Technology Challenge**

Organiser: Medway Enterprise Business Partnership  
Venue: local schools, final at BAE Systems in Rochester

**20 February, 17:30 – 19:00**

**Raise Your Game: Steve Potts 'Funding Growth & Innovation'**

Organiser: Antenna  
Venue: Antenna, Creative Business Centre, Beck Street, Nottingham, NG1 1EQ  
[www.antenna.uk.com/news/](http://www.antenna.uk.com/news/)

**20 February, 18:00**

**HMRC: Starting a Limited Company**

Organiser: Make It Happen  
Venue: Online webinar  
[www.mihmentoring.com/webinars/upcoming-webinars/item/hmrc-2?category\\_id=2](http://www.mihmentoring.com/webinars/upcoming-webinars/item/hmrc-2?category_id=2)

**20 February, 14:00 – 15:00**

**Outset Bristol Workshops**

Organiser: Outset Bristol  
Venue: Royal Oak House, Royal Oak Avenue, Bristol  
[www.outsetbristol.co.uk/view-event.php?eventid=423](http://www.outsetbristol.co.uk/view-event.php?eventid=423)

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## THERE'S A BUSINESS INSIDE EVERYONE



*"When I started, I didn't have a lot of money so I gave a share of equity in the business to product designers in return for their help with sourcing manufacturers and turning my sketches into a physical product."*

*Alison Grieve, Safetray Products Limited*

Search online for: **business in you**

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**21 February, 09:00 – 14:30**

**Let's Talk Starting In Business**

Organiser: Wenta  
Venue: Business and Technology Centre, Stevenage  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

**21 February, 17:00 – 19:00**

**Antenna Amplify Start It Up Programme**

Organiser: Antenna  
Venue: Antenna, Beck St, Nottingham  
[www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/](http://www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/)

**21 February, 18:00 – 21:00**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[www.islingtonforum.com/](http://www.islingtonforum.com/)

**21 February**

**Marketing**

Organiser: Enterprising Acorns  
Venue: MENTA, 2 Hollands Road, Haverhill  
[www.enterprisingacorns.com/#/home/4552885622](http://www.enterprisingacorns.com/#/home/4552885622)

**22 February, 18:00 – 20:30**

**Purely Networking Evening!**

Organiser: North London Chamber of Commerce  
Venue: Haringey Sixth Form Centre, White Hart Lane, London  
[www.nlcc.co.uk/events/?action=eventDetail&id=671](http://www.nlcc.co.uk/events/?action=eventDetail&id=671)

**22 February, 09:15 – 15:30**

**HMRC Employer and Business Advice - Glasgow**

Organiser: HM Revenue & Customs  
Venue: Hampden Park, Glasgow  
[www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-glasgow-22-february-2012](http://www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-glasgow-22-february-2012)

**23 February, 09:00 – 13:00**

**Social Media Strategy Workshop**

Organiser: Custom Consulting Services Ltd t/a WSI-eMarketing  
Venue: WSI Wales & West Regional Office, Wotton Under Edge  
[www.events.businesslink.gov.uk/events/social-media-strategy-workshop--2](http://www.events.businesslink.gov.uk/events/social-media-strategy-workshop--2)

**23 February, 18:00 – 20:00**

**New Entrepreneurs Foundation Event**

Organiser: New Entrepreneurs Foundation  
Venue: Adam Street Private Members Club, London  
[www.newentrepreneursfoundation.co.uk/](http://www.newentrepreneursfoundation.co.uk/)

**23 February, 13:00 – 16:00**

**Pitching for Contracts**

Organiser: British Library Business & IP Centre  
Venue: British Library Business & IP Centre, London  
[www.bl.uk/bipc/workevents/pitchcontracts.html](http://www.bl.uk/bipc/workevents/pitchcontracts.html)

**23 February, 09:00 – 16:30**

**Prepare to Grow!**

Organiser: New Directions Partnerships UK Limited  
Venue: West Ham United Football Club, London  
[www.events.businesslink.gov.uk/events/prepare-to-grow](http://www.events.businesslink.gov.uk/events/prepare-to-grow)

**23 February, 11:00 – 16:00**

**Brighton & Hove Business Show**

Organiser: Brighton & Hove Business Show  
Venue: The Holiday Inn, Seafront, Brighton  
[www.brightonandhovebusinessshow.co.uk/visit/](http://www.brightonandhovebusinessshow.co.uk/visit/)

**23 February, 19:00**

**The Big Event**

Organiser: The Supper Club  
Venue: Searcys, The Barbican Centre, London

**23, 24 and 25 February**

**Discuss and Do Festival**

Organiser: Discuss and Do  
Venue: Frome, Somerset  
[www.discussanddo.co.uk](http://www.discussanddo.co.uk)

**24 February, 09:15 – 16:00**

**HMRC Employer and Business Advice**

Organiser: HM Revenue & Customs  
Venue: The Grand Union Village Community Facility, Northolt  
[www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-wembley-24-february-2012](http://www.events.businesslink.gov.uk/events/hmrc-employer-business-advice-wembley-24-february-2012)

**24 February, 17:00 – 20:30**

**The Pitch (Northern Ireland)**

Organiser: The Chartered Institute of Marketing  
Venue: UTV Television, Belfast  
[www.events.businesslink.gov.uk/events/the-pitch-northern-ireland](http://www.events.businesslink.gov.uk/events/the-pitch-northern-ireland)

**24 – 25 February**

**Growing Your Own Business Showcase and Conference**

Organiser: SME Events  
Venue: NEC, Birmingham  
[www.sme-events.com/visiting/birmingham/about-the-exhibition/43/384](http://www.sme-events.com/visiting/birmingham/about-the-exhibition/43/384)

**27 February, 17:30 – 19:00**

**Raise Your Game: Jim Cowan 'From Bureaucracy to Adhocracy - Free-form strategy for people who won't be tied down'**

Organiser: Antenna  
Venue: Antenna, Creative Business Centre, Nottingham  
[www.antenna.uk.com/news/](http://www.antenna.uk.com/news/)

**27 February**

**Lunch and Learn: Managing the Numbers**

Organiser: The Enterprise Hub Network  
Venue: Enterprise HQ, High Street, Coalport, Telford and Wrekin  
[www.telfordlunchlearn.eventbrite.com/](http://www.telfordlunchlearn.eventbrite.com/)

**28 February, 09:30 – 16:30**

**Book Keeping and Financial Control Masterclass: Kesgrave**

Organiser: MENTA – The Suffolk Enterprise Agency  
Venue: Kesgrave Community and Conference Centre, Twelve Acre Approach, Kesgrave, Ipswich  
[www.eventbrite.co.uk/event/2660865721?ref=ecal&ebtv=C](http://www.eventbrite.co.uk/event/2660865721?ref=ecal&ebtv=C)

**28 February, 09:00 – 14:30**

**Let's Talk Starting In Business**

Organiser: Wenta  
Venue: The Business Centre, Luton  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

**28 February, 09:00 – 17:30**

**'Web Fuelled Business': Bootcamp with Doug Richard**

Organiser: School for Startups  
Venue: New Theatre Royal, 20-24 Guildhall Walk, Portsmouth  
[www.webfuelledbusiness.com/dates-locations/](http://www.webfuelledbusiness.com/dates-locations/)

**28 February, 18:30**

**Business Books & Beers**

Organiser: Clerkenwell Workshop  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community/#readmore](http://www.club.workspacegroup.co.uk/community/#readmore)

**28 February, 17:00 – 19:00**

**Antenna Amplify Start It Up Programme**

Organiser: Antenna  
Venue: Antenna, Beck St, Nottingham  
[www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/](http://www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/)

**29 February, 12:30 – 17:30**

**Pitching for Green Investment Workshop**

Organiser: British Library Business & IP Centre  
Venue: British Library Business & IP Centre, London  
[www.bl.uk/bipc/workevents/green.html](http://www.bl.uk/bipc/workevents/green.html)

**29 February, 10:00 – 18:00**

**Leap Into Action**

Organiser: Leeds City Council  
Venue: Leeds Central Library, Leeds  
[www.leapintoaction2012.eventbrite.co.uk/](http://www.leapintoaction2012.eventbrite.co.uk/)

## TOP 5 FOR YOUNG ENTREPRENEURS

**31 January**

**Rise To: The Enterprise Challenge - Deadline**

Organiser: Rise To  
Venue: Nationwide  
[www.riseto.co.uk](http://www.riseto.co.uk)

**18-19 February**

**National Varsity Pitch Competition 2012**

Organiser: NACUE  
[www.wix.com/vlennox/nvpc#!competition](http://www.wix.com/vlennox/nvpc#!competition)

**31 March**

**National University Entrepreneur 2012 Deadline**

Organiser: National University Entrepreneur  
[www.nue2012.org](http://www.nue2012.org)

**1 June**

**Enterprising U - Deadline**

Organiser: Find Invest Grow, sponsored by RBS  
[www.enterprisingu.com](http://www.enterprisingu.com)

**18-19 February**

**Sparks@LSE'12**

Organiser: LSEsu Entrepreneurs Society  
Venue: LSE and Knights Templar, London  
[www.2012.sparkslse.com](http://www.2012.sparkslse.com)

**29 February, 09:00 – 17:30**

**'Web Fuelled Business': Bootcamp with Doug Richard**

Organiser: School for Startups  
Venue: Conference Hall, Council House, College Green, Bristol  
[www.webfuelledbusiness.com/dates-locations/](http://www.webfuelledbusiness.com/dates-locations/)

**29 February, 18:15 – 21:00**

**PSYBT Elevator Networking Event**

Organiser: The Prince's Scottish Youth Business Trust  
Venue: TBC, Edinburgh  
[www.psybt.org.uk/news/all](http://www.psybt.org.uk/news/all)

## MARCH

**1 March, 14:00 – 16:00**

**Knowing Your Market**

Organiser: British Library Business & IP Centre  
Venue: British Library Business & IP Centre, London  
[www.bl.uk/bipc/workevents/market.html](http://www.bl.uk/bipc/workevents/market.html)

**1 March**

**O2 Smarta 100 2012 – Launch**

Organiser: Smarta  
[www.smarta.com/smarta100](http://www.smarta.com/smarta100)

**1 March, 09:00 – 17:30**

**'Web Fuelled Business': Bootcamp with Doug Richard**

Organiser: School for Startup  
Venue: The Concert Hall, Reading Museum & Town Hall, Blagrove Street, Reading  
[www.webfuelledbusiness.com/dates-locations/](http://www.webfuelledbusiness.com/dates-locations/)

**1 March, 09:30 – 15:00**

**Starting in Business Workshop**

Organiser: Kent Invicta Chamber of Commerce  
Venue: The Gatehouse, Archbishop's Palace, Maidstone  
[www.kentinvictachamber.co.uk/events/starting-in-business-workshop-sbwm4/](http://www.kentinvictachamber.co.uk/events/starting-in-business-workshop-sbwm4/)

**1 March, 09:00 – 12:00**

**Business Start Up Awareness Session**

Organiser: Business Gateway  
Venue: Business Gateway, Clydebank  
[www.events.businesslink.gov.uk/events/business-start-up-awareness-session](http://www.events.businesslink.gov.uk/events/business-start-up-awareness-session)

**2 March**

**Ernst & Young Entrepreneur of the Year Award - DEADLINE**

Organiser: Ernst & Young  
[www.eoy.co.uk](http://www.eoy.co.uk)

**2 March**

**The FDs' Excellence Awards - DEADLINE**

Organiser: Real Business in association with ICAEW  
[www.fdx.realbusiness.co.uk/](http://www.fdx.realbusiness.co.uk/)

**2 March**

**Asian Women of Achievement Awards - DEADLINE**

Organiser: Asian Women of Achievement  
[www.awa.realbusiness.co.uk/](http://www.awa.realbusiness.co.uk/)

**5 March, 14:00 – 15:00**

**Outset Bristol Workshop**

Organiser: Outset Bristol  
Venue: Royal Oak House, Royal Oak Avenue, Bristol  
[www.outsetbristol.co.uk/events/](http://www.outsetbristol.co.uk/events/)

**6 March, 18:00 – 21:00**

**Seven Proven Strategies That Underpin Rapid Sales Growth in a Tough Market Climate – Leeds**

Organiser: Business Leader Events Limited  
Venue: Weetwood Hall, Leeds  
[www.events.businesslink.gov.uk/events/seven-proven-strategies-that-underpin-rapid-sales-growth-in-a-tough-market-climate--1](http://www.events.businesslink.gov.uk/events/seven-proven-strategies-that-underpin-rapid-sales-growth-in-a-tough-market-climate--1)

**6 March, 09:30 – 15:30**

**Start It!**

Organiser: HBV Enterprise Centre  
Venue: HBV Enterprise Centre, London  
[www.hbv.org.uk/startupevents.html](http://www.hbv.org.uk/startupevents.html)

**6 March, 09:00 – 14:30**

**Let's Talk Starting in Business**

Organiser: Wenta  
Venue: Wenta Bedford Venue, Bedford  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

**6 March, 17:00 – 19:00**

**Antenna Amplify Start It Up Programme**

Organiser: Antenna  
Venue: Antenna, Beck St, Nottingham  
[www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/](http://www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/)

**6 March, 18:00 – 20:30**

**Shell LiveWIRE Grand Ideas Showcase**

Organiser: Shell LiveWIRE  
Venue: Business & IP Centre, British Library, London  
[www.shell-livewire.org/](http://www.shell-livewire.org/)

**7 March, 09:30 – 13:00**

**Business Ideas: Lowestoft**

Organiser: MENTA – The Suffolk Enterprise Agency  
Venue: The Kirkley Centre, 154 London Road South, Lowestoft  
[www.eventbrite.co.uk/event/2660931919?ref=ecal&ebtv=C](http://www.eventbrite.co.uk/event/2660931919?ref=ecal&ebtv=C)

## THERE'S A BUSINESS INSIDE EVERYONE



*"We received a small government-backed loan in 2008 to help get our otherwise self-financed venture off the ground. Our continued growth is down to effective marketing and word of mouth promotion from satisfied customers."*

James Merrett and Tom Marchant, Black Tomato

Search online for:  
business in you

**7 March, 07:45 – 09:30**

**Ingenuity Knowledge Exchange: Managing Business Risk in SME's**

Organiser: University of Nottingham Business Engagement Services  
Venue: Sir Colin Campbell Building, Nottingham  
[www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-managing-business-risk-in-sme-s](http://www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-managing-business-risk-in-sme-s)

**7 March, 19:00**

**Tata Idea Idol 2012 Grand Final**

Organiser: Oxford Entrepreneurs  
Venue: Nelson Mandela Lecture Theatre, Said Business School, Oxford  
[www.oxfordentrepreneurs.co.uk/events/tata-idea-idol-2012/](http://www.oxfordentrepreneurs.co.uk/events/tata-idea-idol-2012/)

**8 March, 18:00 – 21:00**

**'Women in Enterprise: Achieving Success and Growing your Business'**

Organiser: Islington Chamber of Commerce  
Venue: City Business Library, London  
[www.womeninenterprise2012.eventbrite.co.uk/](http://www.womeninenterprise2012.eventbrite.co.uk/)

**9 March, 09:00 – 14:30**

**Let's Talk Starting in Business**

Organiser: Wenta  
Venue: The Enterprise Centre, Potters Bar  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

**9 – 16 March**

**Global Entrepreneurship Congress**

Organiser: Global Entrepreneurship Week, the Kauffman Foundation, Liverpool Vision  
Venue: Arena and Convention Centre, Liverpool  
[www.gec2012.com](http://www.gec2012.com)

**11 – 16 March**

**European Entrepreneurship Educators Academy UK**

Organiser: European Entrepreneurship Educators (3EP)  
Venue: The Women's Organisation, 54 St James Street, Liverpool  
[www.3ep.eu/uk/](http://www.3ep.eu/uk/)

**12 March, 17:30 – 19:00**

**Raise Your Game: David James Lees 'The Wu Wei Way'**

Organiser: Antenna  
Venue: Antenna, Creative Business Centre, Nottingham  
[www.antenna.uk.com/news/](http://www.antenna.uk.com/news/)

**12 March, 10:00 – 22:00**

**Show Off**

Organiser: Antenna  
Venue: Antenna, Creative Business Centre, Nottingham  
[www.antenna.uk.com](http://www.antenna.uk.com)

**12 – 14 March**

**LSIS - Gazelle Entrepreneurial Leadership**

Organiser: Gazelle  
Venue: Liverpool  
[www.thegazellegroup.com/](http://www.thegazellegroup.com/)

**13 March**

**Control Shift: Youth Investment Fund**

Organiser: Virgin Media Pioneers  
[www.virginmediapioneers.com/](http://www.virginmediapioneers.com/)

**13 March, 11:00 – 13:00**

**How to Make a Million Before Lunch: Rachel Bridge Workshop**

Organiser: Rachel Bridge  
Venue: London  
[www.rachelbridge.com](http://www.rachelbridge.com)

**13 March, 17:00 – 19:00**

**Antenna Amplify Start It Up Programme**

Organiser: Antenna  
Venue: Antenna, Beck St, Nottingham  
[www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/](http://www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/)

**13 – 14 March**

**Digital London Summit & Showcase**

Organiser: Digital London  
Venue: ICC ExCel, London  
[www.chinwag.com/events/2012/03/digital-london-summit-showcase](http://www.chinwag.com/events/2012/03/digital-london-summit-showcase)

**14 March, 09:30 – 13:00**

**Womenta: Cupcakes, Conversation and Shaa Wasmund: Haverhill**

Organiser: MENTA – The Suffolk Enterprise Agency  
Venue: Menta Business & Training Centre, 2 Hollands Road, Haverhill  
[www.eventbrite.co.uk/event/2732680521?ref=ecl&ebtv=C](http://www.eventbrite.co.uk/event/2732680521?ref=ecl&ebtv=C)

**14 March, 13:00 – 16:30**

**The Prince's Trust Celebrate Success National Final**

Organiser: The Prince's Trust  
Venue: Odeon, Leicester Square, London  
[www.princes-trust.org.uk/about\\_the\\_trust/celebrate\\_success/celebrate\\_success\\_2011-12.aspx](http://www.princes-trust.org.uk/about_the_trust/celebrate_success/celebrate_success_2011-12.aspx)

**14 – 15 March**

**DN Business Showcase 2012**

Organiser: Success Doncaster and Doncaster Chambers  
Venue: Doncaster Racecourse, Doncaster  
[www.successdoncaster.co.uk/events/DN\\_Business\\_Showcase\\_2012/DN\\_Business\\_Showcase\\_2012.asp](http://www.successdoncaster.co.uk/events/DN_Business_Showcase_2012/DN_Business_Showcase_2012.asp)

**15 March**

**British Chambers of Commerce Annual Conference**

Organiser: British Chambers of Commerce  
Venue: Central Hall Westminster, Storey's Gate, Westminster, London  
[www.bccconference2012.co.uk/index.html](http://www.bccconference2012.co.uk/index.html)

**15 March, 09:00 – 14:30**

**Let's Talk Starting in Business**

Organiser: Wenta  
Venue: The Wenta Business Centre, Watford  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

**16 March**

**InspirEngage Skills Bootcamp**

Organisers: InspirEngage  
Venue: Belmont School, Buckinghamshire Road, Belmont, Durham  
[www.durham.police.uk/press/news.php?id=2039](http://www.durham.police.uk/press/news.php?id=2039)

**16 – 17 March**

**Growing Your Own Business Showcase and Conference**

Organiser: SME Events  
Venue: Olympia, London  
[www.sme-events.com/visiting/london/about-the-exhibition/44/391](http://www.sme-events.com/visiting/london/about-the-exhibition/44/391)

**17 March, 10:00 – 15:00**

**StartUp Saturday 2012**

Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

**18 – 20 March**

**Business 2012**

Organiser: Business 2012  
Venue: The O2, London  
[www.business2012.com/](http://www.business2012.com/)

**19 March, 09:00 – 14:30**

**Let's Talk Starting in Business**

Organiser: Wenta  
Venue: Business and Technology Centre, Stevenage  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

**19 March, 17:30 – 19:00**

**Raise Your Game: Laura Field 'Speak Clearly, Speak Effectively'**

Organiser: Antenna  
Venue: Antenna, Creative Business Centre, Nottingham  
[www.antenna.uk.com/news/](http://www.antenna.uk.com/news/)

**19 March, 14:00 – 15:00**

**Outset Bristol Workshops**

Organiser: Outset Bristol  
Venue: Royal Oak House, Royal Oak Avenue, Bristol  
[www.outsetbristol.co.uk/view-event.php?eventid=423](http://www.outsetbristol.co.uk/view-event.php?eventid=423)

**20 March, 13:30 – 16:30**

**How To Turn Your Website Into a Customer Magnet: Bradford**

Organiser: Business Leader Events Limited  
Venue: Great Victoria Hotel, Bradford  
[www.events.businesslink.gov.uk/events/how-to-turn-your-website-into-a-customer-magnet](http://www.events.businesslink.gov.uk/events/how-to-turn-your-website-into-a-customer-magnet)

**20 March, 18:00 – 21:00**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[islingtonforum.com/](http://islingtonforum.com/)

**20 March, 09:00 – 13:00**

**Social Media Strategy Workshop**

Organiser: Custom Consulting Services Ltd t/a WSI-eMarketing  
Venue: WSI Wales & West Regional Office, Wotton Under Edge  
[www.events.businesslink.gov.uk/events/social-media-strategy-workshop--2](http://www.events.businesslink.gov.uk/events/social-media-strategy-workshop--2)

**20 March**

**Financing Your Business**

Organiser: Enterprising Acorns  
Venue: MENTA, 2 Hollands Road, Haverhill  
[www.enterprisingacorns.com/#/home/4552885622](http://www.enterprisingacorns.com/#/home/4552885622)

**20 March, 09:30 – 12:30**

**Goal Setting... and How To Stay On Course!**

Organiser: Basepoint Business Centres  
Venue: Basepoint Innovation Centre, Luton, Bedfordshire  
[www.basepoint.co.uk/luton-events.htm](http://www.basepoint.co.uk/luton-events.htm)

**20 March, 09:00 – 17:30**

**'Web Fuelled Business': Bootcamp with Doug Richard**

Organiser: School for Startups  
Venue: Liverpool Lighthouse, Oakfield Road, Anfield, Liverpool  
[www.webfuelledbusiness.com/dates-locations/](http://www.webfuelledbusiness.com/dates-locations/)

**20 March, 17:00 – 19:00**

**Antenna Amplify Start It Up Programme**

Organiser: Antenna  
Venue: Antenna, Beck St, Nottingham  
[www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/](http://www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/)

**21 March, 09:00 – 17:30**

**'Web Fuelled Business': Bootcamp with Doug Richard**

Organiser: School for Startups  
Venue: The Carriageworks, 3 Millennium Square, Leeds  
[www.webfuelledbusiness.com/dates-locations/](http://www.webfuelledbusiness.com/dates-locations/)

**21 March, 18:00 – 19:45**

**Leeds Inventor Group Monthly Meeting**

Organiser: Leeds Inventors Group  
Venue: Leeds Central Library, Leeds  
[www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html](http://www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html)

**21 – 22 March**

**Internet Retailing Expo, sponsored by PayPal**

Organiser: Internet Retailing Expo  
Venue: NEC, Birmingham  
[www.internetretailingexpo.com/index.html](http://www.internetretailingexpo.com/index.html)

**22 March, 18:00 – 20:00**

**New Entrepreneurs Foundation Speakers Event**

Organiser: New Entrepreneurs Foundation  
Venue: Adam Street Private Members Club, London  
[www.newentrepreneursfoundation.co.uk/](http://www.newentrepreneursfoundation.co.uk/)

**22 March, 09:00 – 17:30**

**'Web Fuelled Business': Bootcamp with Doug Richard**

Organiser: School for Startups  
Venue: The CastleGate, Melbourne Street, Newcastle  
[www.webfuelledbusiness.com/dates-locations/](http://www.webfuelledbusiness.com/dates-locations/)

**22 March, 11:00 – 16:00**

**Brighton & Hove Business Show**

Organiser: Brighton & Hove Business Show  
Venue: The Holiday Inn, Seafront, Brighton  
[www.brightonandhovebusinessshow.co.uk/visit/](http://www.brightonandhovebusinessshow.co.uk/visit/)

## TOP 5 FOR NETWORKING

**23 February**

**The Big Event**

Organiser: Supper Club  
Venue: Searcys, The Barbican Centre, London  
[www.supper-club.net](http://www.supper-club.net)

**Throughout the year**

**Business, Books & Beers**

Organiser: Club Workspace (this needs to be changed in the listings – currently has Clerk. Workshops as org)  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community/](http://www.club.workspacegroup.co.uk/community/)

**12 March**

**Show Off**

Organiser: Antenna  
Venue: Antenna, Creative Business Centre, Nottingham  
[www.antenna.uk.com](http://www.antenna.uk.com)

**Throughout the year**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[www.islingtonforum.com](http://www.islingtonforum.com)

**17 May**

**Let's Do Business Brighton & Hove Exhibition**

Organiser: Let's Do Business Southeast  
Venue: Brighton Racecourse, Brighton  
[www.letsdobusiness.org/brighton/](http://www.letsdobusiness.org/brighton/)

**22 – 24 March**

**Federation of Small Businesses Annual Conference 2012**

Organiser: Federation of Small Businesses  
Venue: Scarborough Spa Complex, Scarborough  
[www.fsb.org.uk/conference2012](http://www.fsb.org.uk/conference2012)

**26 March**

**Lunch and Learn: The Power of the Media and your Business**

Organiser: The Enterprise Hub Network  
Venue: Enterprise HQ, High Street, Coalport, Telford and Wrekin  
[www.telfordlunchlearn.eventbrite.com/](http://www.telfordlunchlearn.eventbrite.com/)

**26 March, 17:30 – 19:00**

**Raise Your Game: Alison Hollingworth 'Feel the Fear And Do It Anyway'**

Organiser: Antenna  
Venue: Antenna, Creative Business Centre, Nottingham  
[www.antenna.uk.com/news/](http://www.antenna.uk.com/news/)

**27 March, 08:30 – 16:30**

**Social Enterprise Exchange 2012**

Organiser: Social Enterprise UK and Scottish Social Enterprise Coalition, with CEIS Events  
Venue: The SECC, Exhibition Way, Glasgow  
[www.socialenterpriseexchange.com/home/](http://www.socialenterpriseexchange.com/home/)

**27 March, 18:30**

**Business Books & Beers**

Organiser: Clerkenwell Workshops  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community/#readmore](http://www.club.workspacegroup.co.uk/community/#readmore)

**27 March, 09:00 – 14:30**

**Let's Talk Starting in Business**

Organiser: Wenta  
Venue: The Business Centre, Luton, LU2 0SX  
[www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays](http://www.events.businesslink.gov.uk/events/let-s-talk-starting-in-business-sponsored-by-barclays)

**27 March, 17:00 – 19:00**

**Antenna Amplify Start It Up Programme**

Organiser: Antenna  
Venue: Antenna, Beck St, Nottingham  
[www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/](http://www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/)

**27 – 28 March**

**Social Media World Forum 2012**

Organiser: Social Media World Forum  
Venue: Olympia 2, London  
[www.chinwag.com/events/2012/03/social-media-world-forum-2012](http://www.chinwag.com/events/2012/03/social-media-world-forum-2012)

**28 March, 09:30 – 16:00**

**Grow 2012**

Organiser: Outperform  
Venue: Venue Cymru, The Promenade, Llandudno  
[www.outperformservices.co.uk/www.outperformtrainingandcoaching.co.uk/info.php?p=6](http://www.outperformservices.co.uk/www.outperformtrainingandcoaching.co.uk/info.php?p=6)

**28 March, 18:15 – 21:00**

**PSYBT Elevator Networking Event**

Organiser: The Prince's Scottish Youth Business Trust  
Venue: Sloans Pub, 62 Argyll Arcade, Glasgow  
[www.psybt.org.uk/news/all](http://www.psybt.org.uk/news/all)

**29 March, 09:30 – 16:30**

**Book Keeping and Financial Control Masterclass: Haverhill**

Organiser: MENTA – The Suffolk Enterprise Agency  
Venue: MENTA Haverhill, 21 – 27 Hollands Road, Haverhill  
[www.eventbrite.co.uk/event/2660869733?ref=ecal&ebtv=C](http://www.eventbrite.co.uk/event/2660869733?ref=ecal&ebtv=C)

**31 March**

**National University Entrepreneur 2012 Competition – DEADLINE**

Organiser: National University Entrepreneur  
[www.nue2012.org/](http://www.nue2012.org/)

## APRIL

### April

**VM Innovation Challenge Final**  
Organisers: Virgin Media Pioneers  
[www.virginmediapioneers.com/](http://www.virginmediapioneers.com/)

**2 April, 14:00 – 15:00**  
**Outset Bristol Workshops**  
Organiser: Outset Bristol  
Venue: Royal Oak House, Royal Oak Avenue, Bristol  
[www.outsetbristol.co.uk/view-event.php?eventid=423](http://www.outsetbristol.co.uk/view-event.php?eventid=423)

**3 April, 17:00 – 19:00**  
**Antenna Amplify Start It Up Programme**  
Organiser: Antenna  
Venue: Antenna, Beck St, Nottingham  
[www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/](http://www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/)

**10 April, 17:00 – 19:00**  
**Antenna Amplify Start It Up Programme**  
Organiser: Antenna  
Venue: Antenna, Beck St, Nottingham  
[www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/](http://www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/)

**12 April, 13:30 – 16:30**  
**How To Turn Your Website Into a Customer Magnet: Harrogate**  
Organiser: Business Leader Events Limited  
Venue: Pavilions of Harrogate, Harrogate  
[www.events.businesslink.gov.uk/events/how-to-turn-your-website-into-a-customer-magnet](http://www.events.businesslink.gov.uk/events/how-to-turn-your-website-into-a-customer-magnet)

**13 April**  
**First Women Awards - DEADLINE**  
Organiser: First Women Awards  
[www.fwa.realbusiness.co.uk/home](http://www.fwa.realbusiness.co.uk/home)

**16 April, 14:00 – 15:00**  
**Outset Bristol Workshops**  
Organiser: Outset Bristol  
Venue: Royal Oak House, Royal Oak Avenue, Bristol  
[www.outsetbristol.co.uk/view-event.php?eventid=423](http://www.outsetbristol.co.uk/view-event.php?eventid=423)

**17 April, 07:45 – 09:30**  
**Ingenuity Knowledge Exchange: Customer Stickiness**  
Organiser: University of Nottingham Business Engagement Services  
Venue: Sir Colin Campbell Building, Nottingham  
[www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-customer-stickiness](http://www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-customer-stickiness)

**17 April, 17:00 – 19:00**  
**Antenna Amplify Start It Up Programme**  
Organiser: Antenna  
Venue: Antenna, Beck St, Nottingham  
[www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/](http://www.antenna.uk.com/news/article/amplifyantenna-bringing-ideas-to-life/)

**17 April, 18:00 – 21:00**  
**Islington Business Networking Evening**  
Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[www.islingtonforum.com/](http://www.islingtonforum.com/)

**17 April**  
**Build Your Team**  
Organiser: Enterprising Acorns  
Venue: MENTA, 2 Hollands Road, Haverhill  
[www.enterprisingacorns.com/#/home/4552885622](http://www.enterprisingacorns.com/#/home/4552885622)

**18 April, 18:00 – 19:45**  
**Leeds Inventor Group Monthly Meeting**  
Organiser: Leeds Inventors Group  
Venue: Leeds Central Library, Leeds  
[www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html](http://www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html)

**18 April, 14:30 – 17:30**  
**Dancing in the Dark: Understanding Your Markets**  
Organiser: Full Circle on behalf of Armagh, Banbridge, Craigavon and Newry & Mourne councils  
Venue: Craigavon Civic Centre, Craigavon  
[www.events.businesslink.gov.uk/events/dancing-in-the-dark-understanding-your-markets](http://www.events.businesslink.gov.uk/events/dancing-in-the-dark-understanding-your-markets)

**19 April, 11:30 – 20:00**  
**Richmond Business Expo 2012**  
Organiser: Richmond Business  
Venue: Twickenham Stadium, Richmond  
[www.richmondexpo.co.uk/](http://www.richmondexpo.co.uk/)

**19 April, 09:00 – 17:00**  
**Kent 2020 Vision**  
Organiser: Revolution Events  
Venue: Kent Showground, Maidstone  
[www.events.businesslink.gov.uk/events/kent-2020-vision](http://www.events.businesslink.gov.uk/events/kent-2020-vision)

**19 April, 09:00 – 13:00**  
**Social Media Strategy Workshop**  
Organiser: Custom Consulting Services Ltd t/a WSI-eMarketing  
Venue: WSI Wales & West Regional Office, Wotton Under Edge  
[www.events.businesslink.gov.uk/events/social-media-strategy-workshop--2](http://www.events.businesslink.gov.uk/events/social-media-strategy-workshop--2)

**21 April, 10:00 – 15:00**  
**StartUp Saturday 2012**  
Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

**W/C 23 April**  
**Finance 4 StartUp Britain Week**  
Organiser: StartUp Britain  
[www.startupbritain.org](http://www.startupbritain.org)

**23 April 2012**  
**'Capital on Stage'**  
Norton Rose, 3 More London Riverside, London  
[www.capitalonstage.com/get-invited/](http://www.capitalonstage.com/get-invited/)

**23 April**  
**Capital On Stage 2012**  
Organiser: Capital On Stage  
Venue: Norton Rose HQ, 2 More London Riverside, London  
[www.capitalonstage.com/get-invited/](http://www.capitalonstage.com/get-invited/)

**24 April**  
**St Thomas More Business and Enterprise College & 'InspireEngage'**  
Organiser: InspireEngage  
[www.inspireengage.com/](http://www.inspireengage.com/)

**24 April, 18:30**  
**Business Books & Beers**  
Organiser: Clerkenwell Workshops  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community/#readmore](http://www.club.workspacegroup.co.uk/community/#readmore)

**24 April, 18:00 – 19:30**  
**After Hours Club: Maidstone**  
Organiser: Kent Invicta Chamber of Commerce  
Venue: Best Western Russell Hotel  
[www.kentinvictachamber.co.uk/events/after-hours-clubs-maidstone-32m](http://www.kentinvictachamber.co.uk/events/after-hours-clubs-maidstone-32m)

**25 April**  
**IoD Annual Convention**  
Organiser: Institute of Directors  
Venue: IndigO2 at the O2 Arena, London  
[www.annualconvention2012.iod.com/](http://www.annualconvention2012.iod.com/)

**25 April, 18:15 – 21:00**  
**PSYBT Elevator Networking Event**  
Organiser: The Prince's Scottish Youth Business Trust  
Venue: Edinburgh  
[www.psybt.org.uk/news/all](http://www.psybt.org.uk/news/all)

**26 April, 18:00 – 20:00**

**New Entrepreneurs Foundation Speakers Event**

Organiser: New Entrepreneurs Foundation  
Venue: Adam Street Private Members Club, London  
[www.newentrepreneursfoundation.co.uk/](http://www.newentrepreneursfoundation.co.uk/)

**27 April**

**InspirEngage Skills Bootcamp Celebratory Event**

Organiser: InspirEngage  
[www.durham.police.uk/press/news.php?id=2039](http://www.durham.police.uk/press/news.php?id=2039)

**27 – 29 April**

**National Leaders Training Conference 2012**

Organiser: NACUE  
[www.nacue.com/](http://www.nacue.com/)

## MAY

**9 May, 13:30 – 16:30**

**How To Turn Your Website Into a Customer Magnet: Huddersfield**

Organiser: Business Leader Events Limited  
Venue: Briar Court Hotel, Huddersfield  
[www.events.businesslink.gov.uk/events/how-to-turn-your-website-into-a-customer-magnet](http://www.events.businesslink.gov.uk/events/how-to-turn-your-website-into-a-customer-magnet)

**10 May**

**The Entrepreneurs' Summit**

Organiser: Real Business with Investec and the CBI  
Venue: The Lancaster Hotel, London  
[www.es.realbusiness.co.uk/](http://www.es.realbusiness.co.uk/)

**14 May**

**Pioneers Pitch to Branson**

Organiser: Virgin Media Pioneers  
Venue: Oxford  
[www.virginmediapioneers.com/](http://www.virginmediapioneers.com/)

**15 May**

**Find Your BizBuz\***

Organiser: Enterprising Acorns  
Venue: MENTA, 2 Hollands Road, Haverhill  
[www.enterprisingacorns.com/#/home/4552885622](http://www.enterprisingacorns.com/#/home/4552885622)

**15 May, 20:30**

**Antidote to the Dragon's Den at The Business Growth Hub**

Organiser: Business Growth Hub  
Venue: Churchgate Academy, Room 6, Churchgate House, 56 Oxford Street, Manchester  
[www.businessdoctors-merseyside.co.uk/seminars/15th-may-2012.phuse](http://www.businessdoctors-merseyside.co.uk/seminars/15th-may-2012.phuse)

**15 May, 18:00 – 21:00**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[www.islingtonforum.com/](http://www.islingtonforum.com/)

**16 May, 18:00 – 19:45**

**Leeds Inventor Group Monthly Meeting**

Organiser: Leeds Inventors Group  
Venue: Leeds Central Library, Leeds  
[www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html](http://www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html)

**16 May**

**Asian Women of Achievement Awards**

Organiser: Asian Women of Achievement  
Venue: The London Hilton, Park Lane  
[www.awa.realbusiness.co.uk/](http://www.awa.realbusiness.co.uk/)

**17 May, 10:00 – 17:00**

**Let's Do Business Brighton Exhibition 2012**

Organiser: Let's Do Business (South East) Group Ltd  
Venue: Brighton Racecourse, Brighton  
[www.events.businesslink.gov.uk/events/let-s-do-business-brighton-exhibition-2012](http://www.events.businesslink.gov.uk/events/let-s-do-business-brighton-exhibition-2012)

**17 May, 09:00 – 13:00**

**Social Media Strategy Workshop**

Organiser: Custom Consulting Services Ltd t/a WSI-eMarketing  
Venue: WSI Wales & West Regional Office, Wotton Under Edge  
[www.events.businesslink.gov.uk/events/social-media-strategy-workshop--2](http://www.events.businesslink.gov.uk/events/social-media-strategy-workshop--2)

**17 May, 18:00 – 21:00**

**Dark Side of the Moon: Getting Ready to Export**

Organiser: Full Circle on behalf of Armagh, Banbridge, Craigavon and Newry & Mourne councils  
Venue: Newry & Mourne Museum, Newry  
[www.events.businesslink.gov.uk/events/dark-side-of-the-moon-getting-ready-to-export--1](http://www.events.businesslink.gov.uk/events/dark-side-of-the-moon-getting-ready-to-export--1)

**17 – 18 May**

**FutureEverything Conference 2012**

Organiser: FutureEverything  
Venue: Museum of Science and Industry, Manchester  
[www.chinwag.com/events/2012/05/futureeverything-conference-2012](http://www.chinwag.com/events/2012/05/futureeverything-conference-2012)

**17 – 18 May**

**Business Startup Show**

Organiser: Business Start-Up  
Venue: ExCel, London  
[www.bstartup.com/](http://www.bstartup.com/)

**19 May, 10:00 – 15:00**

**StartUp Saturday 2012**

Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

**22 May, 10:00 – 15:00**

**Inspire Pioneers**

Organiser: Are you ready?  
Venue: Central London  
[www.areyouready.org.uk/inspire/](http://www.areyouready.org.uk/inspire/)

## TOP 5 FOR DIGITAL ENTREPRENEURS

**21 – 22 March**

**Internet Retailing Expo, sponsored by PayPal**

Organiser: Internet Retailing Expo  
Venue: NEC, Birmingham  
[www.internetretailingexpo.com/index.html](http://www.internetretailingexpo.com/index.html)

**16 February, 10:00 – 12:00**

**Manage Your Business on the Web**

Organiser: British Library Business & IP Centre  
Venue: British Library Business & IP Centre, London  
[www.bl.uk/bipc/workevents/businessmanage.html](http://www.bl.uk/bipc/workevents/businessmanage.html)

**13 – 14 March**

**Digital London Summit & Showcase**

Organiser: Digital London  
Venue: ICC ExCel, London  
[www.chinwag.com/events/2012/03/digital-london-summit-showcase](http://www.chinwag.com/events/2012/03/digital-london-summit-showcase)

**November**

**Tech City Entrepreneur Festival**

Organiser: Tech City UK  
Venue: TBC  
[www.techcityuk.com/entrepreneurs\\_festival](http://www.techcityuk.com/entrepreneurs_festival)

**14 – 15 November**

**TechWorld London**

Organiser: Techworld  
Venue: TBC  
[www.techworld.uk.com/theevent](http://www.techworld.uk.com/theevent)

**23 May, 18:00 – 21:00**

**Seven Proven Strategies That Underpin Rapid Sales Growth in a Tough Market Climate – Harrogate**

Organiser: Business Leader Events Limited  
Venue: Pavilions of Harrogate, Harrogate  
[www.events.businesslink.gov.uk/events/seven-proven-strategies-that-underpin-rapid-sales-growth-in-a-tough-market-climate--1](http://www.events.businesslink.gov.uk/events/seven-proven-strategies-that-underpin-rapid-sales-growth-in-a-tough-market-climate--1)

**24 May, 18:00 – 20:00**

**New Entrepreneurs Foundation Speakers Event**

Organiser: New Entrepreneurs Foundation  
Venue: Adam Street Private Members Club, London  
[www.newentrepreneursfoundation.co.uk/](http://www.newentrepreneursfoundation.co.uk/)

**24 May, time TBC**

**The FDs' Excellence Awards**

Organiser: Real Business in association with ICAEW  
Venue: London Marriott, Grosvenor Square, London  
[www.fdx.realbusiness.co.uk/](http://www.fdx.realbusiness.co.uk/)

**29 May, 18:30 onwards**

**Business Books & Beers**

Organiser: Clerkenwell Workshops  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community/#readmore](http://www.club.workspacegroup.co.uk/community/#readmore)

**29 May, 07:45 – 09:45**

**Ingenuity Knowledge Exchange:  
Managing Working Capital for SME's**

Organiser: University of Nottingham Business Engagement Services  
Venue: Sir Colin Campbell Building, Nottingham  
[www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-managing-working-capital-for-sme-s](http://www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-managing-working-capital-for-sme-s)

**30 May, 18:15 – 21:00**

**PSYBT Elevator Networking Event**

Organiser: The Prince's Scottish Youth Business Trust  
Venue: Sloans Pub, 62 Argyll Arcade, Glasgow  
[www.psybt.org.uk/news/all](http://www.psybt.org.uk/news/all)

## JUNE

**June**

**Growing Business Awards – APPLICATIONS OPEN**

Organiser: Real Business  
[www.gba.realbusiness.co.uk/](http://www.gba.realbusiness.co.uk/)

**1 June**

**The EnterprisingU Closing Date**

Organiser: Find Invest Grow  
[www.enterprisingu.com/](http://www.enterprisingu.com/)

**12 June, 10:00 – 16:00**

**Harlow Business Exhibition**

Organiser: Harlow & District Chamber of Commerce  
Venue: Manor of Groves, Sawbridgeworth  
[www.events.businesslink.gov.uk/events/harlow-business-exhibition](http://www.events.businesslink.gov.uk/events/harlow-business-exhibition)

**14 June, 08:30 – 10:00**

**Business Doctors' Top Ten Tips for Growing Your Business**

Organiser: Business Doctors  
Venue: Mid Yorkshire Chamber of Commerce, The Stable Block, Brewery Drive, Lockwood, Huddersfield  
[www.businessdoctors-yorkshirewest.co.uk/seminars/14th-june-2012-phuse](http://www.businessdoctors-yorkshirewest.co.uk/seminars/14th-june-2012-phuse)

**16 June, 10:00 – 15:00**

**StartUp Saturday 2012**

Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

**19 June, 18:00 – 21:00**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[islingtonforum.com/](http://islingtonforum.com/)

**19 June, time TBC**

**I.T. and Social Media for Businesses**

Organiser: Enterprising Acorns  
Venue: MENTA, 2 Hollands Road, Haverhill  
[www.enterprisingacorns.com/#/home/4552885622](http://www.enterprisingacorns.com/#/home/4552885622)

**19 June**

**Finance for the Future Awards**

Organiser: Finance for the Future  
Venue: 8 Northumberland Avenue, London  
[www.financeforthefuture.co.uk/The-Ceremony/About-the-Ceremony](http://www.financeforthefuture.co.uk/The-Ceremony/About-the-Ceremony)

**19 June**

**Ernst & Young Entrepreneur Of The Year Midlands Awards**

Organiser: Ernst & Young  
Venue: Hyatt Regency hotel, Birmingham  
[www.eoy.co.uk](http://www.eoy.co.uk)

**20 June, 18:00 – 19:45**

**Leeds Inventor Group Monthly Meeting**

Organiser: Leeds Inventors Group  
Venue: Leeds Central Library, Leeds  
[www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html](http://www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html)

**21 June**

**Ernst & Young Entrepreneur Of The Year Scotland Awards**

Organiser: Ernst & Young  
Venue: Gleneagles hotel, Scotland  
[www.eoy.co.uk](http://www.eoy.co.uk)

**26 June, 18:30**

**Business Books & Beers**

Organiser: Clerkenwell Workshops  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community/#readmore](http://www.club.workspacegroup.co.uk/community/#readmore)

## THERE'S A BUSINESS INSIDE EVERYONE



*"The funding and mentoring opportunities that have been made available to us have proved to be invaluable to the continued growth of the business."*

Jennifer Okpapi, Akhaya Cookery School

Search online for: **business in you**

**26 June**

**Ernst & Young Entrepreneur Of The Year North Awards**

Organiser: Ernst & Young  
Venue: The Lowry hotel, Midlands  
[www.eoy.co.uk](http://www.eoy.co.uk)

**27 June, 18:15 – 21:00**

**PSYBT Elevator End of Year BBQ**

Organiser: The Prince's Scottish Youth Business Trust  
Venue: RBS Headquarters, Gogarburn, Edinburgh  
[www.psybt.org.uk/news/all](http://www.psybt.org.uk/news/all)

**28 June, 18:00 – 20:00**

**New Entrepreneurs Foundation Speakers Event – Closing Event**

Organiser: New Entrepreneurs Foundation  
Venue: Adam Street Private Members Club, London  
[www.newentrepreneursfoundation.co.uk/](http://www.newentrepreneursfoundation.co.uk/)

**28 June, 10:00 – 17:00**

**Let's Do Business Eastbourne Exhibition 2012**

Organiser: Let's Do Business (South East) Group Limited  
Venue: Winter Garden, Eastbourne  
[www.events.businesslink.gov.uk/events/let-s-do-business-eastbourne-exhibition-2012](http://www.events.businesslink.gov.uk/events/let-s-do-business-eastbourne-exhibition-2012)

**28 June**

**Ernst & Young Entrepreneur Of The Year London & South Awards**

Organiser: Ernst & Young  
Venue: 8 Northumberland Avenue, London  
[www.eoy.co.uk](http://www.eoy.co.uk)

**28 June, 09:00 – 13:00**

**Social Media Strategy Workshop**

Organiser: Custom Consulting Services Ltd t/a WSI-eMarketing  
Venue: WSI Wales & West Regional Office, Wotton Under Edge  
[www.events.businesslink.gov.uk/events/social-media-strategy-workshop--2](http://www.events.businesslink.gov.uk/events/social-media-strategy-workshop--2)

**28 June**

**First Women Awards**

Organiser: Real Business  
Venue: Grand Connaught Rooms, London  
[www.fwa.realbusiness.co.uk/home](http://www.fwa.realbusiness.co.uk/home)

**28 June, 10:00 – 12:00**

**LEO Enterprise Clubs**

Organiser: LEO Business  
Venue: Mansfield Old Town Hall, Town Centre, Mansfield  
[www.leobusiness.org/leo\\_enterprise\\_clubs.aspx?id=7&hid=7](http://www.leobusiness.org/leo_enterprise_clubs.aspx?id=7&hid=7)

## JULY

**July**

**The EnterprisingU Final**

Organiser: RBS Enterprising U  
Venue: London  
[www.enterprisingu.com/](http://www.enterprisingu.com/)

**July**

**Peter Jones Enterprise Academy Graduation**

Organiser: Peter Jones Enterprise Academy  
[www.pjea.org.uk/](http://www.pjea.org.uk/)

**1 July**

**O2 Smarta 100 – CLOSE FOR ENTRIES**

Organiser: Smarta  
[www.smarta.com/smarta100](http://www.smarta.com/smarta100)

**W/C 9 July**

**Marketing 4 StartUp Britain Week**

Organiser: StartUp Britain  
[www.startupbritain.org](http://www.startupbritain.org)

**10 July, 07:45 – 09:30**

**Ingenuity Knowledge Exchange: Building an Innovative Organisation**

Organiser: University of Nottingham Business Engagement Services  
Venue: Sir Colin Campbell Building, Nottingham  
[www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-building-an-innovative-organisation](http://www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-building-an-innovative-organisation)

**17 July, 18:00 – 21:00**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[www.islingtonforum.com/](http://www.islingtonforum.com/)

**17 July**

**Growin' Your Business**

Organiser: Enterprising Acorns  
Venue: MENTA, 2 Hollands Road, Haverhill  
[enterprisingacorns.com/#/home/4552885622](http://enterprisingacorns.com/#/home/4552885622)

**18 July, 18:00 – 19:45**

**Leeds Inventor Group Monthly Meeting**

Organiser: Leeds Inventors Group  
Venue: Leeds Central Library, Leeds  
[www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html](http://www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html)

**21 July, 10:00 – 15:00**

**StartUp Saturday 2012**

Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

**31 July, 18:30**

**Business Books & Beers**

Organiser: Clerkenwell Workshops  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community/#readmore](http://www.club.workspacegroup.co.uk/community/#readmore)

## AUGUST

**1 August**

**The Smarta Business Builder 'Build a Business Day'**

Organiser: Smarta  
[www.smarta.com](http://www.smarta.com)

**18 August**

**Pioneers do V Festival**

Organiser: Virgin Media Pioneers  
[www.virginmediapioneers.com/](http://www.virginmediapioneers.com/)

**18 August, 10:00 – 15:00**

**StartUp Saturday 2012**

Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

**21 August, 18:00 – 21:00**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[www.islingtonforum.com/](http://www.islingtonforum.com/)

**28 August, 18:30**

**Business Books & Beers**

Organiser: Clerkenwell Workshops  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community/#readmore](http://www.club.workspacegroup.co.uk/community/#readmore)

## SEPTEMBER

**7 September, 08:30**

**Antidote to the Dragon's Den at The Business Growth Hub**

Organiser: Business Doctors  
Venue: Churchgate Academy, Churchgate House, Manchester  
[www.businessdoctors.co.uk/cheshire/seminars/7th-september-2012.phuse](http://www.businessdoctors.co.uk/cheshire/seminars/7th-september-2012.phuse)

## THERE'S A BUSINESS INSIDE EVERYONE



*"We use social media, strong community advocacy and partnerships for growth. The realization that the internet was a cheap and critical channel to the UK and global markets has been vital to our success. 30% of our customers are now in the US, giving us the confidence to open our new office there."*

Wendy Tan-White, Moonfruit

Search online for: **business in you**

**11 September, 15:00 – 19:00**

**Menta Trade Fair 2012**

Organiser: Menta  
Venue: West Wing, Ickworth House, Horringer, Bury St Edmunds  
[www.mentatradefair.eventbrite.co.uk/?ref=ecal&ebtv=C](http://www.mentatradefair.eventbrite.co.uk/?ref=ecal&ebtv=C)

**12 – 14 September**

**International Enterprise Educators Conference – Plymouth**

Organisers: IEEC with NCEE and Enterprise Educators UK  
Venue: Plymouth University, Plymouth  
[www.ieec.co.uk/](http://www.ieec.co.uk/)

**12 September, 14:30 – 17:30**

**Hold on Tight to your Dreams: Planning for the Long Term in your Business**

Organiser: Full Circle on behalf of Armagh, Banbridge, Craigavon and Newry&Mourne councils  
Venue: Newry & Mourne Museum, Newry  
[www.events.businesslink.gov.uk/events/hold-on-tight-to-your-dreams-planning-for-the-long-term-in-your-business](http://www.events.businesslink.gov.uk/events/hold-on-tight-to-your-dreams-planning-for-the-long-term-in-your-business)

**15 September, 10:00 – 15:00**

**StartUp Saturday 2012**

Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

**16 September**

**VMP London Fashion Week events / Made OF engagement**

Organiser: Virgin Media Pioneers  
[www.virginmediapioneers.com/](http://www.virginmediapioneers.com/)

**18 September, 18:00 – 21:00**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[islingtonforum.com/](http://islingtonforum.com/)

**18 September**

**Marketing**

Organiser: Enterprising Acorns  
Venue: MENTA, 2 Hollands Road, Haverhill  
[enterprisingacorns.com/#/home/4552885622](http://enterprisingacorns.com/#/home/4552885622)

**19 September, 18:00 – 19:45**

**Leeds Inventor Group Monthly Meeting**

Organiser: Leeds Inventors Group  
Venue: Leeds Central Library, Leeds  
[www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html](http://www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html)

**19 – 21 September**

**MADE: The Entrepreneur Festival**

Organiser: Marketingsheffield and Seven Hills  
Venue: Sheffield City Hall  
[www.madefestival.com/](http://www.madefestival.com/)

**25 September, 18:30**

**Business Books & Beers**

Organiser: Clerkenwell Workshops  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community/#readmore](http://www.club.workspacegroup.co.uk/community/#readmore)

**26 September, 10:00 – 15:00**

**Inspire Pioneers**

Organiser: Are you ready?  
Venue: Manchester  
[www.areyouready.org.uk/inspire/](http://www.areyouready.org.uk/inspire/)

**27 September, 10:00 – 17:00**

**Let's Do Business Hastings Exhibition 2012**

Organiser: Let's Do Business (South East) Group Limited  
Venue: The Hastings Centre, Hastings  
[www.events.businesslink.gov.uk/events/let-s-do-business-hastings-exhibition-2012-date-t-b-c](http://www.events.businesslink.gov.uk/events/let-s-do-business-hastings-exhibition-2012-date-t-b-c)

## OCTOBER

**October**

**Entrepreneurs 2012**

Organiser: Entrepreneurs.co.uk  
[www.entrepreneurs.co.uk/](http://www.entrepreneurs.co.uk/)

**October**

**Virgin Media Pioneers present The 2012 Youth Festival**

Organiser: Virgin Media Pioneers  
[www.virginmediapioneers.com/](http://www.virginmediapioneers.com/)

**2 October, 07:45 – 09:30**

**Ingenuity Knowledge Exchange: Seven Ways to Fix the World**

Organiser: University of Nottingham Business Engagement Services  
Venue: Sir Colin Campbell Building, Nottingham  
[www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-seven-ways-to-fix-the-world](http://www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-seven-ways-to-fix-the-world)

**W/C 8th October**

**Technology 4 StartUp Britain Week**

Organiser: StartUp Britain  
[www.startupbritain.org](http://www.startupbritain.org)

**8 October**

**Ernst & Young Entrepreneur Of The Year UK Awards**

Organiser: Ernst & Young  
Venue: Hilton on Park Lane, London  
[www.eoy.co.uk](http://www.eoy.co.uk)

**12 – 13 October**

**Youth Enterprise Live**

Organiser: Youth Enterprise Live  
Venue: Earl's Court, London  
[www.youthenterprise-live.co.uk/](http://www.youthenterprise-live.co.uk/)

**15-21 October 2012**

**European SME Week**

Organiser: European Commission  
Venue: Multiple events around UK  
[www.ec.europa.eu/smeweek](http://www.ec.europa.eu/smeweek)

**16 October, 18:00 – 21:00**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[www.islingtonforum.com/](http://www.islingtonforum.com/)

**16 October**

**Sales & Marketing**

Organiser: Enterprising Acorns  
Venue: MENTA, 2 Hollands Road, Haverhill  
[www.enterprisingacorns.com/#/home/4552885622](http://www.enterprisingacorns.com/#/home/4552885622)

**17 October, 18:00 – 19:45**

**Leeds Inventor Group Monthly Meeting**

Organiser: Leeds Inventors Group  
Venue: Leeds Central Library, Leeds  
[www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html](http://www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html)

**20 October, 10:00 – 15:00**

**StartUp Saturday 2012**

Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

## TOP 5 AWARDS

**19 June**

**Finance for the Future Awards**

Organiser: Finance for the Future  
Venue: 8 Northumberland Avenue, London  
[www.financeforthefuture.co.uk/The-Ceremony/About-the-Ceremony](http://www.financeforthefuture.co.uk/The-Ceremony/About-the-Ceremony)

**7 March, 19:00**

**Tata Idea Idol 2012 Grand Final**

Organiser: Oxford Entrepreneurs  
Venue: Nelson Mandela Lecture Theatre, Saïd Business School, Oxford  
[www.oxfordentrepreneurs.co.uk/events/tata-idea-idol-2012/](http://www.oxfordentrepreneurs.co.uk/events/tata-idea-idol-2012/)

**14 March, 13:00 – 16:30**

**The Prince's Trust Celebrate Success National Final**

Organiser: The Prince's Trust  
Venue: Odeon, Leicester Square, London  
[www.princes-trust.org.uk/about\\_the\\_trust/celebrate\\_success/celebrate\\_success\\_2011-12.aspx](http://www.princes-trust.org.uk/about_the_trust/celebrate_success/celebrate_success_2011-12.aspx)

**31 March**

**National University Entrepreneur 2012 Competition – DEADLINE**

Organiser: National University Entrepreneur  
[www.nue2012.org](http://www.nue2012.org)

**June**

**Growing Business Awards – APPLICATIONS OPEN**

Organiser: Real Business  
[www.gba.realbusiness.co.uk](http://www.gba.realbusiness.co.uk)

**23 October, 18:00 – 19:30**

**After Hours Clubs: Maidstone**

Organiser: Kent Invicta Chamber of Commerce  
Venue: Best Western Russell Hotel, Maidstone  
[www.kentinvictachamber.co.uk/events/after-hours-clubs-maidstone-38m/](http://www.kentinvictachamber.co.uk/events/after-hours-clubs-maidstone-38m/)

**30 October, 18:30**

**Business Books & Beers**

Organiser: Clerkenwell Workshops  
Venue: Clerkenwell Workshops, London  
[www.club.workspacegroup.co.uk/community/#readmore](http://www.club.workspacegroup.co.uk/community/#readmore)

## NOVEMBER

**November**

**Growing Business Awards**

Organiser: Real Business  
[www.gba.realbusiness.co.uk/](http://www.gba.realbusiness.co.uk/)

**November**

**Tech City Entrepreneur Festival**

Organiser: Tech City UK  
[www.techcityuk.com/entrepreneurs\\_festival/](http://www.techcityuk.com/entrepreneurs_festival/)

**November**

**Prince's Trust Regional Celebrate Success Awards**

Organiser: The Prince's Trust  
Venue: Nationwide  
[www.princes-trust.org.uk/about\\_the\\_trust/celebrate\\_success/celebrate\\_success\\_2011-12.aspx](http://www.princes-trust.org.uk/about_the_trust/celebrate_success/celebrate_success_2011-12.aspx)

**1 – 30 November**

**Tycoon for Schools (TBC)**

Organiser: Peter Jones Foundation  
[www.peterjonesfoundation.org](http://www.peterjonesfoundation.org)

**12 – 18 November**

**Global Entrepreneurship Week 2012**

Organiser: The Prince's Youth Business International  
Venue: All over the world  
[www.gew.org.uk/](http://www.gew.org.uk/)

**13 November**

**FUNNEL**

Organiser: Econsultancy and B2B Best Practice Alliance  
Venue: Emirates Stadium, London  
[www.econsultancy.com/uk/events/funnel](http://www.econsultancy.com/uk/events/funnel)

**13 November, 07:45 – 09:30**

**Ingenuity Knowledge Exchange – Corporate Social Responsibility for SME's**

Organiser: University of Nottingham Business Engagement Services  
Venue: Sir Colin Campbell Building, Nottingham  
[www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-corporate-social-responsibility-for-sme-s](http://www.events.businesslink.gov.uk/events/ingenuity-knowledgexchange-corporate-social-responsibility-for-sme-s)

**14 November**

**O2 Smarta 100 Awards 2012 – Final**

Organiser: Smarta  
[www.smarta.com/smarta100](http://www.smarta.com/smarta100)

**14 – 15 November**

**TechWorld Event: LondonTitle**

Organiser: Techworld  
Venue: London  
[www.techworld.uk.com/theevent](http://www.techworld.uk.com/theevent)

**16 November**

**The Pitch 2012 Grand Final**

Organiser: BusinessZone.co.uk  
[www.thepitchuk.com](http://www.thepitchuk.com)

**17 November, 10:00 – 15:00**

**StartUp Saturday 2012**

Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

**20 November**

**Finance**

Organisers: Enterprising Acorns  
Venue: MENTA, 2 Hollands Road, Haverhill  
[www.enterprisingacorns.com/#/home/4552885622](http://www.enterprisingacorns.com/#/home/4552885622)

**20 November, 18:00 – 21:00**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[islingtonforum.com/](http://islingtonforum.com/)

**21 November, 18:00 – 19:45**

**Leeds Inventor Group Monthly Meeting**

Organiser: Leeds Inventors Group  
Venue: Leeds Central Library, Leeds  
[www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html](http://www.leedsinventorsgroup.blogspot.com/2008/07/leeds-inventors-group.html)

## STARTUP BRITAIN ENTERPRISE WEEKS

**W/C 23rd April**

**Finance 4 StartUp Britain Week**

Organiser: StartUp Britain  
Venue: nationwide  
[www.startupbritain.org](http://www.startupbritain.org)

**W/C 9th July**

**Marketing 4 StartUp Britain Week**

Organiser: StartUp Britain  
Venue: nationwide  
[www.startupbritain.org](http://www.startupbritain.org)

**W/C 8th October**

**Technology 4 StartUp Britain Week**

Organiser: StartUp Britain  
Venue: nationwide  
[www.startupbritain.org](http://www.startupbritain.org)

**20 – 22 November**

**Gazelle at the AoC Conference**

Organiser: Gazelle  
Venue: Birmingham  
[www.gazellegroup.com/home/](http://www.gazellegroup.com/home/)

**27 November, 18:30**

**Business Books & Beers**

Organiser: Clerkenwell Workshops  
Venue: Clerkenwell Workshops, London  
[club.workspacegroup.co.uk/community/#readmore](http://club.workspacegroup.co.uk/community/#readmore)

## DECEMBER

**December**

**Branson event focusing on UK business and global markets, linking with Jamaica and SA**

Organiser: Virgin Media Pioneers  
[www.virginmediapioneers.com/](http://www.virginmediapioneers.com/)

**15 December, 10:00 – 15:00**

**StartUp Saturday 2012**

Organiser: Enterprise Nation  
Venue: O2 Workshop, 229 Tottenham Court Road, London  
[www.startupsaturday2012.eventbrite.co.uk/?ebtv=C](http://www.startupsaturday2012.eventbrite.co.uk/?ebtv=C)

**18 December, 18:00 – 21:00**

**Islington Business Networking Evening**

Organiser: Islington Forum  
Venue: The Slug and Lettuce, Islington Green, London  
[islingtonforum.com/](http://islingtonforum.com/)

**StartUp Britain University Bus Tour**

Organiser: StartUp Britain  
email [info@startupbritain.org](mailto:info@startupbritain.org)

# ENTERPRISE DIRECTORY

500 Startups - [www.500.co](http://www.500.co)  
Angel News - [www.angelnews.co.uk](http://www.angelnews.co.uk)  
Antenna - [www.antenna.uk.com](http://www.antenna.uk.com)  
Asian Women of Achievement Awards - [www.awaawards.com](http://www.awaawards.com)  
Association of Colleges - [www.aoc.co.uk](http://www.aoc.co.uk)  
B2B Marketing and Communications - [www.b2balliance.info](http://www.b2balliance.info)  
Basepoint - [www.basepoint.co.uk](http://www.basepoint.co.uk)  
Brighton and Hove Business Show - [www.brightonandhovebusinessshow.co.uk](http://www.brightonandhovebusinessshow.co.uk)  
British Chambers of Commerce - [www.britishchambers.org.uk](http://www.britishchambers.org.uk)  
British Library Business & IP Centre - [www.bl.uk/bipc](http://www.bl.uk/bipc)  
Business 2012 - [www.business2012.com](http://www.business2012.com)  
Business.com - [www.business.com](http://www.business.com)  
Business Doctors - [www.businessdoctors.co.uk](http://www.businessdoctors.co.uk)  
Business Growth Hub - [www.businessgrowthhub.com](http://www.businessgrowthhub.com)  
Business Leader Events Limited - [www.bl-events.co.uk](http://www.bl-events.co.uk)  
Business Link - [www.businesslink.gov.uk](http://www.businesslink.gov.uk)  
Business Startup Show 2012 - [www.bstartups.com](http://www.bstartups.com)  
Business Zone - [www.businesszone.co.uk](http://www.businesszone.co.uk)  
Capital on Stage - [www.capitalonstage.com](http://www.capitalonstage.com)  
Cass Business School - [www.cass.city.ac.uk](http://www.cass.city.ac.uk)  
The CBI - [www.cbi.org.uk](http://www.cbi.org.uk)  
CEIS - [www.ceis.org.uk](http://www.ceis.org.uk)  
Central - [www.centralworking.com](http://www.centralworking.com)  
The Centre for Sustainable Design - [cfsd.org.uk](http://cfsd.org.uk)  
The Chartered Institute of Marketing - [www.cim.co.uk](http://www.cim.co.uk)  
City College Norwich - [www.ccn.ac.uk](http://www.ccn.ac.uk)  
Clerkenwell workshops - [www.clerkenwellworkshops.com](http://www.clerkenwellworkshops.com)  
COMBEbusiness - [combebusiness.co.uk](http://combebusiness.co.uk)  
Creative Sheffield - [www.creativesheffield.co.uk](http://www.creativesheffield.co.uk)  
Department for Business, Innovation and Skills - [www.bis.gov.uk](http://www.bis.gov.uk)  
Digital London - [www.digitallondon.com](http://www.digitallondon.com)  
Discuss and Do - [www.discussanddo.co.uk](http://www.discussanddo.co.uk)  
Doug Richard's School for Startups - [www.schoolforstartups.co.uk](http://www.schoolforstartups.co.uk)  
Doncaster Chambers - [www.doncaster-chamber.co.uk](http://www.doncaster-chamber.co.uk)  
Econsultancy - [www.econsultancy.com/uk](http://www.econsultancy.com/uk)  
Enterprise Educators UK - [www.enterprise.ac.uk](http://www.enterprise.ac.uk)  
Enterprise Nation - [www.enterprisenation.com](http://www.enterprisenation.com)  
Enterprising Acorns - [www.enterprisingacorns.com](http://www.enterprisingacorns.com)  
Entrepreneur (US) - [www.entrepreneur.com](http://www.entrepreneur.com)  
Entrepreneurs 2012 - [www.entrepreneurs.co.uk](http://www.entrepreneurs.co.uk)  
Ernst & Young Entrepreneur of the Year Awards - [www.eoy.co.uk](http://www.eoy.co.uk)  
European Entrepreneurship Educators - [www.3ep.eu](http://www.3ep.eu)  
The FD's Excellence Awards - [www.fdx.realbusiness.co.uk](http://www.fdx.realbusiness.co.uk)  
Federation of Small Businesses - [www.fsb.org.uk](http://www.fsb.org.uk)  
Finance for the Future - [www.financeforthefuture.co.uk](http://www.financeforthefuture.co.uk)  
Find Invest Grow - [www.findinvestgrow.com](http://www.findinvestgrow.com)  
First Women Awards - [www.fwa.realbusiness.co.uk](http://www.fwa.realbusiness.co.uk)  
Fresh Business Thinking Live - [www.freshbusinessthinkinglive.com](http://www.freshbusinessthinkinglive.com)  
Fresh Business Thinking - [www.freshbusinessthinking.com](http://www.freshbusinessthinking.com)  
The Funding Game - [www.thefundinggame.co.uk](http://www.thefundinggame.co.uk)  
FutureEverything Conference - [www.futureeverything.org](http://www.futureeverything.org)  
The Futures Network - [www.thefuturesnetwork.co.uk](http://www.thefuturesnetwork.co.uk)  
Gazelle - [www.thegazellegroup.com](http://www.thegazellegroup.com)  
Global Entrepreneurship Congress, 9-16 March - [www.gec2012.com](http://www.gec2012.com)  
Global Entrepreneurship Week - [www.gew.org.uk](http://www.gew.org.uk)  
Growing Business - [www.growingbusiness.co.uk](http://www.growingbusiness.co.uk)  
Harlow and District Chamber of Commerce - [www.harlowchamber.co.uk](http://www.harlowchamber.co.uk)  
HBV Enterprise - [www.hbv.org.uk](http://www.hbv.org.uk)  
High Growth - [www.high-growth.co.uk](http://www.high-growth.co.uk)  
Inc.com (US) - [www.inc.com/start-up](http://www.inc.com/start-up)  
Inspired Entrepreneur - [www.inspired-entrepreneur.com](http://www.inspired-entrepreneur.com)  
Inspired Startup - [www.inspiredstartup.com](http://www.inspiredstartup.com)  
Inspirengage - [www.inspirengage.com](http://www.inspirengage.com)  
Institute of Directors - [www.iod.com](http://www.iod.com)  
International Entrepreneurship Educators Conference - [www.ieec.co.uk](http://www.ieec.co.uk)  
Internet Retailing Expo - [www.internetretailingexpo.com](http://www.internetretailingexpo.com)  
Intuit Financial Fitness programme - [www.quickbooks.co.uk/financialfitness](http://www.quickbooks.co.uk/financialfitness)  
Investec - [www.investec.co.uk](http://www.investec.co.uk)

Islington Chamber of Commerce - [www.islingtonchamber.org.uk](http://www.islingtonchamber.org.uk)  
Islington Forum - [www.islingtonforum.com](http://www.islingtonforum.com)  
The Kauffman Foundation - [www.kauffman.org](http://www.kauffman.org)  
Kent Invicta Chamber of Commerce - [www.kentinvictachamber.co.uk](http://www.kentinvictachamber.co.uk)  
LarConsultancy - [www.larconsultancy.com](http://www.larconsultancy.com)  
Launch 48 - [www.launch48.com](http://www.launch48.com)  
Leeds Inventors Group - [www.leedsinventorsgroup.blogspot.com](http://www.leedsinventorsgroup.blogspot.com)  
Leo Business - [www.leobusiness.org](http://www.leobusiness.org)  
Let's Do Business Group - [www.letsdobusinessgroup.co.uk](http://www.letsdobusinessgroup.co.uk)  
Liverpool Vision - [www.liverpoolvision.co.uk](http://www.liverpoolvision.co.uk)  
London Startups - [www.londonstartups.co.uk](http://www.londonstartups.co.uk)  
LSE SU Entrepreneurs - [www.lse-entrepreneurs.org](http://www.lse-entrepreneurs.org)  
MADE: The Entrepreneur Festival - [www.madefestival.com](http://www.madefestival.com)  
MENTA – the Suffolk Enterprise Agency - [www.menta.org.uk](http://www.menta.org.uk)  
MIT Global Startup Workshop - [www.mitgsw.org](http://www.mitgsw.org)  
NACUE - [www.nacue.com/](http://www.nacue.com/)  
National Centre for Entrepreneurship in Education - [www.ncee.org.uk](http://www.ncee.org.uk)  
National University Entrepreneur 2012 - [www.nue2012.org](http://www.nue2012.org)  
NatWest Business Banking - [www.natwest.com](http://www.natwest.com)  
New Direction Partnerships UK Limited - [www.newdirectionpartnership.com](http://www.newdirectionpartnership.com)  
New Entrepreneurs Foundation - [www.newentrepreneursfoundation.co.uk](http://www.newentrepreneursfoundation.co.uk)  
North London Chamber of Commerce - [www.nlcc.co.uk](http://www.nlcc.co.uk)  
On Startups – Advice and Insights for Entrepreneurs - [www.onstartups.com](http://www.onstartups.com)  
Outperform Training and Coaching Ltd. - [www.outperformservices.co.uk](http://www.outperformservices.co.uk)  
Outset Bristol - [www.outsetbristol.co.uk](http://www.outsetbristol.co.uk)  
Oxford Entrepreneurs - [www.oxfordentrepreneurs.co.uk](http://www.oxfordentrepreneurs.co.uk)  
Peter Jones Enterprise Academy - [www.pjea.org.uk](http://www.pjea.org.uk)  
The Prince's Trust - [www.princes-trust.org.uk](http://www.princes-trust.org.uk)  
The Prince's Scottish Youth Business Trust - [www.psybt.org.uk](http://www.psybt.org.uk)  
Rachel Bridge - [www.rachelbridge.com](http://www.rachelbridge.com)  
RBS Enterprising U - [www.enterprisingu.com](http://www.enterprisingu.com)  
Real Business - [www.realbusiness.co.uk](http://www.realbusiness.co.uk)  
Revolution Events - [www.revolution-events.com](http://www.revolution-events.com)  
Richmond Business Expo - [www.richmondexpo.co.uk](http://www.richmondexpo.co.uk)  
Rise To - [www.riseto.co.uk](http://www.riseto.co.uk)  
Scottish Social Enterprise Coalition - [www.socialenterprisescotland.org.uk](http://www.socialenterprisescotland.org.uk)  
Seedcamp - [www.seedcamp.com](http://www.seedcamp.com)  
Shell-Livewire - [www.shell-livewire.org](http://www.shell-livewire.org)  
Small Business Advice UK - [www.smallbusiness.co.uk](http://www.smallbusiness.co.uk)  
Smarta - [www.smarta.com](http://www.smarta.com)  
SME Events - [www.sme-events.com](http://www.sme-events.com)  
Social Enterprise UK - [www.socialenterprise.org.uk](http://www.socialenterprise.org.uk)  
Social Media World Forum - [www.socialmedia-forum.com](http://www.socialmedia-forum.com)  
Start Up Saturday - [www.startupsaturday.co.uk](http://www.startupsaturday.co.uk)  
StartUp - [www.startupnow.org.uk](http://www.startupnow.org.uk)  
Startup.com – from concept to company (US) - [www.startup.com](http://www.startup.com)  
Startup Bootcamp - [www.startupbootcamp.org](http://www.startupbootcamp.org)  
Startup Digest - [www.startupdigest.com](http://www.startupdigest.com)  
Startup Donut - [www.startupdonut.co.uk](http://www.startupdonut.co.uk)  
The Startup Foundry - [www.thestartupfoundry.com](http://www.thestartupfoundry.com)  
Startup Labs - [www.startuplabs.org](http://www.startuplabs.org)  
StartUp Local - [www.startupbritain.org](http://www.startupbritain.org)  
Startup Magazine (US) - [www.startupmagazine.net](http://www.startupmagazine.net)  
Startup Masterclass - [www.startupmasterclass.co.uk](http://www.startupmasterclass.co.uk)  
Startups - [www.startups.co.uk](http://www.startups.co.uk)  
StartUp Summer - [www.startupsummer.yougov.com](http://www.startupsummer.yougov.com)  
The Startup Toolkit Blog - [www.thestartuptoolkit.com/blog](http://www.thestartuptoolkit.com/blog)  
Startup Weekend – London - [www.london.startupweekend.org](http://www.london.startupweekend.org)  
Startups - [www.startups.co.uk](http://www.startups.co.uk)  
Success Doncaster - [www.successdoncaster.co.uk](http://www.successdoncaster.co.uk)  
The Supper Club - [www.supper-club.net](http://www.supper-club.net)  
Tech City - [www.techcityuk.com](http://www.techcityuk.com)  
Techworld - [www.techworld.uk.com](http://www.techworld.uk.com)  
UCL Enterprise - [www.ucl.ac.uk/enterprise](http://www.ucl.ac.uk/enterprise)  
University of Nottingham Business Engagement and Innovation Services  
[www.nottingham.ac.uk/beis](http://www.nottingham.ac.uk/beis)  
Venturefest Yorkshire - [www.venturefestyorkshire.net](http://www.venturefestyorkshire.net)  
Virgin Media Pioneers - [www.virginmediapioneers.com](http://www.virginmediapioneers.com)  
Web Fuelled Business Initiative - [www.webfuelledbusiness.com](http://www.webfuelledbusiness.com)  
Wenta - [www.wenta.co.uk](http://www.wenta.co.uk)  
Youth Enterprise Live - [www.youthenterprise-live.co.uk](http://www.youthenterprise-live.co.uk)

Want to find out more? Want to add an event to the calendar? Want to sign up to the newsletter? Want another copy of StartUp 2012? Want to collaborate on a new event?

Visit [www.startupbritain.org](http://www.startupbritain.org) or email [info@startupbritain.org](mailto:info@startupbritain.org)

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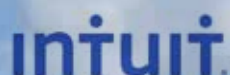
"X.commerce brings together the technology assets and developer communities of eBay, PayPal and Magento to support eBay Inc.'s mission of enabling commerce. Through our ecosystem of developers, partners and tools, merchants now have access to open commerce technology to scale and grow their businesses."

[www.x.com](http://www.x.com)



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[www.paypal-business.co.uk](http://www.paypal-business.co.uk)



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[www.intuit.co.uk](http://www.intuit.co.uk)



"Start-ups are essential to the fabric of the UK economy and to us as an organisation. We work with new businesses every day to help them choose the best technology solutions. Whether it is a desktop and printer for your home business, a laptop to mobilise your business, or a server solution to create a safe and secure network for your growing business, we can help. StartUp Britain is invaluable to entrepreneurs and we hope that through this collaboration, we'll expand our reach and be able to help new UK businesses grow and thrive."

[www.dell.co.uk/business](http://www.dell.co.uk/business)



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[www.startupbritain.org](http://www.startupbritain.org)